# L)onor Report 2019

#### **DONOR REPORT 2019**

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# Thank you

#### Dear Friends,

We want to thank you for your trust and support. The best way to show our gratitude is to let those who are on the receiving end of your generosity speak for themselves. This Donor Report demonstrates the impact of your philanthropic gestures on the lives of those who benefit from them.

The year 2019 was a turning point toward global awareness and openness to complexity. But for our University and for individuals like you, who share our values and objectives, sustainability, ethics and social responsibility have always been challenges to meet and for which to find answers and solutions.

Bocconi has grown in 2019—in international standings, ranking fourth in Europe and sixteenth in the world in both Social Sciences and Management, which itself is ranked third globally; in the excellence of its research, recognized by the number of ERC grants awarded; in the city fabric, inaugurating the New Campus built on the former Centrale del Latte site; and in its relationship with the job market, with a 95.2% employment rate one year after graduation.

Moreover, Bocconi has grown in its fundraising activity: thanks to the contributions of more than 1,300 donors who believed in our University and our initiatives, more than €12 million was raised in this exceptional year. These funds generated new opportunities for deserving students, with more than 120 need- and merit-based scholarships supported by donors. They have contributed to the dissemination of knowledge, with 4 new chairs and 2 endowed laboratories. They have also supported the construction of a lively and stimulating environment, with the promotion of sports activities and annual events and the naming of 6 new spaces.

In light of the public health emergency we are experiencing, we are aware that the year ahead will be full of challenges. However, with you by our side, we are confident that we can actively contribute to the recovery and construction of a new future for the country and for society as a whole. Together we can go beyond. Beyond what is within our reach.

GIANMARIO VERONA | Rector

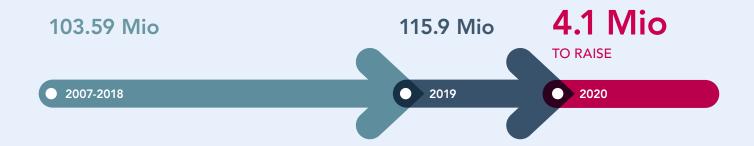
RICCARDO TARANTO | Managing Director

## Within our reach Campaign

### FUNDS RAISED YEAR OVER YEAR\*

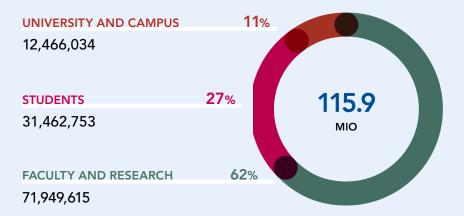
Amount in euros

01/01-31/12





Amount in euros



<sup>\*</sup> Funds raised refers to formal pledges received in the year indicated (from 01/01 to 31/12). Any changes in subsequent years are due to amendments to these agreements.

### 2019 Giving. Thank you.

12,384,393

82% DONATIONS FROM CORPORATIONS AND FOUNDATIONS

18% DONATIONS FROM ALUMNI AND INDIVIDUALS

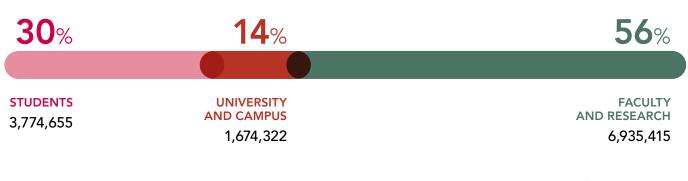
#### **TOTAL**

Amount in euros

#### **GIFT ALLOCATION**

#### **ACCORDING TO FUNDRAISING CAMPAIGN PRIORITIES**

Amount in euros



#### **DONORS**





#### SUPPORTING STUDENTS

### Merit and Opportunity

#### TRAINING TALENT TO BECOME A SOCIAL VALUE

At Bocconi, we strongly believe in attracting and training talented young people from all over the world to help them become responsible citizens and transform their skills into a shared social value. We strive to be an engine of development and social mobility: through our support initiatives, we can open the University's doors to every brilliant and motivated student, regardless of their social or economic background. Today, thanks to our donors' contributions, one in four of our students benefits from financial aid. With your support, we are confident that we can do even more.

**537** students have benefitted from need-based scholarships and tuition waivers\*

475 students have benefitted from meritbased scholarships and tuition waivers\*



<sup>\*</sup> Data referring to the support provided by the University for academic year 2019/2020

### Giving Merit an Opportunity

With our student support initiatives, we seek to reward merit, promote social mobility, guarantee gender equality and cultivate the development of innovative skills.

#### PATHWAYS TO SUPPORT

#### CREATING OPPORTUNITIES FOR THOSE WHO NEED SUPPORT

Through scholarships and waivers, we can open the University's doors to all students who deserve access to quality education, ensuring that their socio-economic background is not an obstacle to developing their abilities and continuing their course of study.

Among the initiatives focused on social mobility, we offer THE "UNA SCELTA POSSIBILE"

PROGRAM, PARTIAL or FULL SCHOLARSHIPS and THE EMERGENCY FUND FOR TUITION

#### PROMOTING MERIT AND GENDER EQUALITY

Financial aid is a powerful tool to attract and retain the best Italian and international students at Bocconi, especially when it comes to gender equality. Offering these young people the opportunity to further refine their skills and acquire new knowledge in an intellectually lively and stimulating context means they will have the opportunity to put their talents into service for the community.

Initiatives focused on merit and gender equality include: BOCCONI WOMEN'S SCHOLARSHIP and BOCCONI MERIT AWARDS

#### ENCOURAGING SPECIALIZED AND INNOVATIVE PROGRAMS OF STUDY

Financial support can be the deciding factor that allows many students to undertake highly specialized courses of study.

Among our myriad initiatives focused on specialized paths are: MASTER'S DEGREE, MBA, and PHD SCHOLARSHIPS and SCHOLARSHIPS RESERVED FOR ADVANCED COURSES, such as CYBER RISK STRATEGY AND GOVERNANCE or LAW DEGREES

#### SUPPORTING STUDENTS



### Erdit Hoxha FROM BENEFICIARY TO SUPPORTER OF ALBANIAN STUDENTS

The story of Erdit Hoxha (Finance, 2005) is emblematic. Of Albanian origin, after a year of study at the Hong Kong University of Science and Technology he enrolled at CLEFIN Bocconi.

These years of intense commitment and sacrifice earned him a brilliant career in London, at Goldman Sachs, of which Erdit is now partner and Head of European Equity Trading. Just a few months ago, he promoted significant investments in the field of artificial intelligence, with the aim of evaluating a wider adoption of it in equity trading for the creation of new markets.

Very connected with his country of origin and the human and professional growth of young Albanians, Erdit makes himself available to offer his personal experience and to support new generations in both London, where he lives and works, and at his Alma Mater.

A recipient of a Bocconi scholarship himself, Erdit is well aware of how important it can be for young students to be able to concentrate on studying at a prestigious university without worrying about an excessive burden on their families.

This is another reason why Erdit chose to invest in future Bocconi generations. In 2019, the first three beneficiaries of his support were selected through the "Una Scelta Possibile" program, created in 2013 to promote social mobility.

# Yuri Pizzasegola SUPPORTING IN THE PRESENT THE MEMORY OF THE PAST



Generational solidarity is a value that is based on a special bond between people who share the same dreams and ambitions at different times.

**Yuri Pizzasegola** Donor

Bocconi Alumnus Yuri Pizzasegola (Business Administration, 1996) lives and works between Milan and Paris.

He has built a significant career in finance and is currently Managing Director at Bridgepoint, a major international private equity group.

But the success he has achieved over the years has not obscured his vivid memories of the past, of working in a factory during the summer to pay for part of his studies, and of his family's sacrifices, which allowed him and his brother Omar to graduate from Bocconi. Now, he looks to the present—and especially to the futures of deserving young people—to offer them the same opportunities.

For several years, he has been among the active supporters of the joint Christmas parties, and in 2019, he offered support to Matteo Merico, a first-year student in Business Administration and Management, through a Partial Undergraduate Scholarship.

# Paolo Basilico PLACING PEOPLE, NOT LOGARITHMS, AT THE CENTER

Paolo Basilico (Business Administration, 1984), former Chairman and founder of the Kairos Group and a leader in savings management and private banking, has always believed in the strength of young people as the lifeblood of growth and development.

In 2005, he established the Fondazione Oliver Twist Onlus, a non-profit organization committed to helping children, young people and young adults who live in Italy in situations of hardship and social disadvantage. Throughout his career he has often met with students to stimulate their motivation and enthusiasm by sharing success stories from various professions and spheres of life.

It is people, and not logarithms, at the center of finance, Paolo points out in his recently published autobiography, *Men and Money*, in which he discusses his experience in the world of finance and the secrets to investing successfully. Since graduating from Bocconi Paolo has maintained a strong bond with the University. In 2019, he offered his support to Ludovica Solla, an International Management student, with a Partial Graduate Scholarship.



#### Class of '89 WHEN DONATING IS A CELEBRATION

Everything arose spontaneously on the WhatsApp chat among Alumni of 1989, eager to meet again after so many years. It began as something of a joke, but it transformed into a reunion of more than 200 people who were ready to give.

With such great enthusiasm and participation, they suddenly seemed to have gone back 30 years, exchanging looks to try to recognize others and be recognized, exuding smiles, hugs and pure energy. The organizers considered every detail: name badges, commemorative t-shirts, gifts at the end of the evening, and covering the walls of the study area adjacent to the Bocconi Restaurant with souvenir photos.

Fundraising has also proven successful for an event of this kind. The contributions, earmarked for the Partial Graduate Scholarship program, flowed in during and after the evening. The 1989 Alumni showed much excitement, and a desire to do it all over again.



"So many people, smiles, hugs, a desire to listen and tell, and fantastic energy. Fantastic!"

"I am all in! It's beautiful to see all your wonderful, ugly faces again."

Class of '89 Donors

# Claudio Zampa and Simona Garelli Zampa SUPPORT FOR YOUNG BOCCONI SCHOLARS



Friulian manager Claudio Zampa and his wife Simona Garelli are Bocconi graduates in Business Administration, now living in Switzerland. However, they have not forgotten the University that brought them together and into their brilliant careers in finance, and, for Simona, also in the arts. Through their foundation, they decided to make a significant commitment to support six students in the "Una Scelta Possibile" program and nine students in the Partial Graduate Scholarship program.

Giving priority to young people from Friuli Venezia Giulia, as indicated by Claudio and Simona, the first five students were identified based on merit. They will now be able to undertake their education with more peace of mind. Three Partial Scholarships have been awarded to Francesca Cappella, Clara Morelli and Gianmarco Turiano: Andrea and Leonardo are the beneficiaries under the "Una Scelta Possibile" program.

# Generali Italia INVESTING IN ACADEMIC TRAINING AND FEMALE TALENT

Clara Marioni is the beneficiary of the "Generali 4 Girls in STEM" Partial Graduate Scholarship for 2018/2019. The scholarship was created in 2018 under the common impetus of Generali Italia and Bocconi to encourage and support an increasing number of talented women in degree courses in the scientific, technological, engineering and mathematical fields. Clara is enrolled in the Data Science and Business Analytics degree course, which teaches brilliant young minds the most advanced techniques to extrapolate from complex datasets the information most useful for guiding the decision-making processes of the organizations in which they will work.

Investing in the academic training of the new generation guarantees added value for the future, for the benefit of both civil society and the world of work, as well as, of course, for the recipients' professional growth.



# Paolo and Esmeralda Merloni A SCHOLARSHIP FOR DESERVING STUDENTS



Paolo Merloni (Business Administration, 1992), the current Executive President of Ariston Thermo, has a strong connection with Bocconi, where he began his education. Here, he met the people who had the greatest impact on his private and professional lives. Many of his closest friends are from Bocconi, including his wife, Esmeralda Giuliani, who also has a degree in Business Administration; together they have three children.

Since 2017, Paolo and Esmeralda have provided merit-based opportunities for students, helping them overcome economic and gender disparities through their contributions, which have made the university experience of those deserving students free of financial strain.

In 2019, they offered support to a student with a scholarship in their name through the Bocconi Graduate Merit Award program. Andrea Elena Giacometti, in the International Management course, was the beneficiary of the award.

# Roberto Bertazzoni ENCOURAGING MERIT AND GENDER EQUALITY

Bocconi has a historic Donor, Roberto Bertazzoni, who year after year has provided support for students through an increasing number of scholarships and grants distributed equally between male and female students.

From 2015 through to today, more than 50 young people have benefitted from his generosity, by virtue of a relationship of trust and sharing of values like gender equality and encouraging merit and social equity. In the first years of support, the scholarships were dedicated to the memory of the donor's parents.

Today, to maintain confidentiality, this donor asks that the University not communicate to its beneficiaries who the contribution comes from, but is willing to meet the students if they request it. In 2019, ten students were supported through Partial Undergraduate Scholarships and Graduate Bocconi Merit Awards (BMAs).



#### **Equita**

### SOCIAL MOBILITY AND GENDER EQUALITY IN THE FINANCIAL SECTOR



Education is one of the cardinal principles that characterizes Equita, and one of the key elements of the Group's Corporate Social Responsibility strategy. Our aim has always been to support young people. This year, with the renewal of the partnership with Bocconi for a four-year period, we wanted to facilitate the growth of women in the world of finance.

#### Andrea Vismara CEO Equita Group and Equita SIM

Equita has been a Bocconi partner for nearly a decade. Since 2016, in addition to supporting scientific research in the financial field, it has supported deserving students of the University. Equita believes in the value of people, considers them a real corporate asset and invests in young people's education. In line with these values, the four-year partnership with Bocconi, renewed this year, relaunches support for students and provides an effective contribution to social mobility through the enhancement of human capital from a gender equality perspective. In 2019, as a supporting partner of the University, Equita has chosen to finance two Partial Scholarships for the Executive MBA and two Bocconi Awards for Women in Finance, all intended for female students of merit. The first women awarded this recognition were Carla Costa, for the Master of Science in Finance, and Silvia Sartor, who attended the Modular EMBA, which started in November 2019.



# Cyber Risk AN INNOVATIVE PARTNERSHIP BETWEEN BOCCONI UNIVERSITY AND POLITECNICO DI MILANO

Cyber risk is a hot and extremely topical issue, perhaps still underestimated. Today, it is vital to protect companies' IT infrastructures and prevent economic and financial damage. To achieve this, a suitable, interdisciplinary professional education is required.

Hence, the Master of Science in Cyber Risk Strategy and Governance was created as an innovative partnership between Bocconi University and Politecnico di Milano, which unites the two universities' areas of excellence: high-level training in technology, combined with strategic and economic preparation. The course provides all the necessary

tools to understand, evaluate and govern the opportunities and threats related to existing and emerging technologies. This includes providing the skills necessary to guarantee regulatory compliance in terms of data protection and privacy, as strict European regulations require today.

The Master's degree benefits from the valuable collaboration of six partner companies: Cisco, Intesa Sanpaolo, KPMG, NTT Data, Spike Reply and Vodafone. Each partner supports three Full Scholarships and contributes to teaching with case studies, testimonials and company visits.

#### **Ceresio Investors – Foglia Family** A STUDY GRANT FOR A DOUBLE **DEGREE**

The bond between the Foglia family and Bocconi is significant and long-lasting, allowing entire "generations" of Bocconi students to undertake and complete their education. Over the years, the Foglia family has supported various institutes and initiatives. Bocconi has recognized these with the recent endowment of a classroom in the Velodromo dedicated to Antonio Foglia (1891-1957), a Bocconi graduate, the first President of the Milan Stock Exchange after the World War II and the founder of what is now known as the Ceresio Investors Group. This year, the Foglia family established the "Ceresio Scholarship" in support of the Double Degree program in European and International Public Policy and Politics, created from the collaboration between the London School of Economics and Political Science (LSE) and Bocconi University.

The two-year program, with the first year in Milan and the second in London, allows students to obtain two degrees— Bocconi's MSc in Politics and Policy Analysis and LSE's MSc in European and International Public policy—not to mention the unique experience of attending and experiencing the atmosphere of two prestigious universities in an interdisciplinary and multicultural context.



The Ceresio Scholarship supports the double degree in European and International Public Policy and Politics and thus the bridge we hope to establish between Bocconi's European and international vocation in Italy and the critical and globalized spirit of the LSE in the United Kingdom. As an alumna of both universities, I believe that this educational path offers personal and professional growth, along with the openness increasingly necessary in the current historical context.

Francesca Foglia Donor

#### MBA Reunion 2019 A REUNION BECAUSE "YOU NEVER **FORGET YOUR MBA"**



In the words of those who have lived it, whether recently, like Stefano, or in the past, a SDA Bocconi MBA is much more than a demanding master's degree. It is an intense experience, an unforgettable time of growth made up of strong emotions that create an unbreakable bond among those who experience it, even in different graduating years. Perhaps for this reason, too, the "MBA Reunion" represents a special occasion to meet again and establish a pact between generations. In its eighth year, Reunion 2019 brought together 24 classes, including those currently underway, for two days of training, meetings, socializing and fun. In 2013, SDA Bocconi established the MBA Reunion Scholarship Fund to support young people of merit through scholarships. Thanks to the generous contributions of the Alumni, in particular, of Edoardo Lanzavecchia and Riccardo Monti (both MBA 14, 1989), a student will be able to benefit this year from a Full-Time MBA Scholarship.

### Supporting a Scholarship

There are as many diverse ways of supporting students as there are types of donors who support them. Individuals, Alumni and groups of Alumni, with a view to paying it forward, direct their support to one or more students, typically through named endowments. Corporations, foundations and other institutions, who together value access to higher education as a social and economic driver, support different types of scholarships and grants, including the creation of a Named Scholarship Fund. New generations' support honors the memory of a loved one—relative, friend, classmate or colleague.

### NAMED SCHOLARSHIPS ESTABLISHED BY INDIVIDUALS, ALUMNI AND BOCCONI ALUMNI COMMUNITY GROUPS

In 2019, the following donors created new scholarships:

- ► Paolo Basilico funded a Partial Graduate Scholarship
- Paolo Bianco funded a Partial
   Undergraduate Scholarship through
   Friends of Bocconi University
- Mario Garraffo funded the Partial Graduate Scholarship program through a matching gift
- Erdit Hoxha funded a group of Albanian students, the first beneficiaries were part of the "Una Scelta Possibile" Program
- Antonella Merloni funded fifteen Partial Graduate Scholarships in five years
- Paolo and Esmeralda Merloni funded a Bocconi Graduate Merit Award
- Luca Mignini funded the Emergency Fund for Tuition and four Partial Graduate Scholarships
- ► The Minali Family funded three Partial Undergraduate Scholarships

- ► Gilberto Pozzi funded four Integrated
  Master of Arts in Law Partial Scholarships
- Claudia Segre funded an Undergraduate Scholarship in the "Una Scelta Possibile" Program
- Massimo Tononi funded nine Partial Graduate Scholarships in three years
- Claudio Zampa and Simona Garelli Zampa funded nine Partial Graduate Scholarships and six Undergraduate Scholarships in the "Una Scelta Possibile" program
- The Alumni MBA funded an MBA Full-Time Scholarship through the MBA Reunion Scholarship Fund
- The Alumni Senior funded two Partial Undergraduate Scholarships through the Alumni Senior scholarship Fund
- ► The Bocconi Alumni Community, the Bocconi Alumni groups and the donors of the Bocconi Alumni Christmas Party funded two Partial Graduate Scholarships

- The runners, donors, Bocconi Alumni Community and AXA Cuori in Azione funded two Partial Undergraduate Scholarships through the Milan Marathon
- The Bocconi Alumni Madrid funded an International Mobility Scholarship
- The Bocconi Alumni Palermo and Giglio.com funded an International Mobility Scholarship

#### IN MEMORIAM SCHOLARSHIPS

In 2019, scholarship contributions were made in memory of the following:

- ▶ Rocco Basilico
- ▶ Francesco Bianco
- ▶ Celestina Billotti
- ► Fabrizio Cosi (MBA 4, 2007)

- ► Alberto Del Bono (Economics and Business Administration, 1952)
- ▶ Salvatore and Maria Garraffo
- Vittorio Merloni
- ▶ Umberto Macias Y Navari (MBA 21, 1996)
- Umberto Pozzi
- ▶ Paolo Pozzoli (MBA 40, 2015)
- ▶ Federico Tasso (MBA 12, 1987)
- Cesare Senior and Franco Verona

### SCHOLARSHIPS SUPPORTED BY CORPORATIONS, FOUNDATIONS AND INSTITUTIONS

In 2019, in addition to the individual donors who chose to provide support in past years, the following companies, foundations and institutions also chose to support Bocconi students:

- Confindustria Dispositivi Medici funded a Master MASAN Scholarship
- Associazione Civile Giorgio Ambrosoli funded a Partial Undergraduate
   Scholarship
- ► Bolton Group funded a Partial Master MAGER Scholarship
- Ceresio Investors Foglia Family funded three Graduate Scholarships in three years under the Double Degree in European and International Public Policy and Politics
- Crédit Agricole funded a Top Up Undergraduate Scholarship
- Cisco, Intesa Sanpaolo, KPMG, NTT
   Data, Spike Reply and Vodafone
   funded a group of Joint Degree in
   Cyber Risk Strategy and Governance
   Scholarships
- ► Enel funded the Bocconi Graduate Merit Awards and three Partial Master MAGER Scholarships

- ► Equita funded two Partial Executive MBA Scholarships and two Bocconi Awards for Women in Finance
- F.E.R.A. funded a Master MAGER Scholarship
- ► FATER funded a Master MASAN Scholarship
- ► FHI Family Hotels Italia funded a Master MET Scholarship
- ► Fondazione AEM funded a Partial Master MAGER Scholarship
- FSI Fondo Strategico Italiano funded two Partial Undergraduate Scholarships
- Global Thinking Foundation funded two Partial Graduate Scholarships and a Bocconi Graduate Merit Award
- Google Italy funded two Master LLM in Law of Internet Technology Scholarships
- ► **Gruppo Barletta** funded three Partial Master MIMEC Scholarships

- Portolano Cavallo Studio Legale funded a Master LLM in Law of Internet Technology Scholarship
- Associazione Premio Parete funded a Partial Undergraduate Scholarship
- Rilegno funded a Partial Master MAGER Scholarship
- Rotary Club Milano Nord Ovest funded two Partial Master MET Scholarships
- ► SKY Italia funded a Master LLM in Law of Internet Technology Scholarship
- Trevisan & Cuonzo Avvocati funded a Master LLM in Law of Internet Technology Scholarship
- Unicredit Foundation funded two Bocconi Graduate Merit Awards
- ► Valentino funded an MBA Full-Time Scholarship
- Zucchetti funded a Partial Graduate
   Scholarship and two partial Master OP
   Scholarships



#### SUPPORTING FACULTY AND RESEARCH

### Knowledge and Responsibility

#### INCREASING KNOWLEDGE FOR A BETTER SOCIETY

Constantly improving education, attracting the best teachers and researchers, internationalizing the Faculty and establishing new academic positions have always been critical goals for us at Bocconi. When we achieve them, the University's prestige increases, and accordingly, its reputation, allowing us to make a responsible contribution to the society in which we live and operate, thanks to our global visibility. Now, we want to focus increasingly on research, in particular on new models for governance and institutions, on businesses and entrepreneurship, and on development and sustainability. We thank those who share these goals and help us to invest in a better future.

- 4 New named Chairs
- 2 New named Research Laboratories

€ 6,935,415
RAISED IN 2019

# Supporting Knowledge with Responsibility

With these initiatives dedicated to research and the development of knowledge, we want to offer increasingly innovative and socially responsible solutions in an open dialogue with the international academy, the business world and society as a whole.

#### PATHWAYS TO SUPPORT

#### NAMED CHAIRS AND PROFESSORSHIPS

Establishing a named chair or professorship is one of the most prestigious ways to associate your name with an academic position, supporting the teaching and research activity of a high-profile professor on strategic issues of common interest. The naming may be permanent or term. The gift of a permanent naming constitutes a capital asset and contributes to ensuring the University's future and mission. A term naming covers the costs of the chosen professor for a minimum of 5 years, with the opportunity to renew the support.

#### NAMED CENTERS AND RESEARCH LABORATORIES

Establishing a named research center or laboratory is a unique opportunity to give relevance and visibility to extremely topical research in areas of common interest between donor and university, actively contributing to the advancement of knowledge in a specific field. These facilities are coordinated by a high-profile professor and are characterized by an international and stimulating research environment, which attracts academic excellence. Moreover, in line with the Bocconi approach aimed at promoting the expansion of disciplinary areas and knowledge integration, Centers and Laboratories mix different skills within them and are characterized by their interdisciplinary approach.

#### RESEARCH INITIATIVES

Contributions can support specific research activities or contribute to the recruitment of the best international researchers.

#### SUPPORTING FACULTY AND RESEARCH



### KPMG A NEW ENDOWED ACCOUNTING CHAIR

The long partnership between KPMG, a global leader in professional business services, and Bocconi is founded on the shared value of always aiming for professional excellence. For KPMG, this also translates into significant investments in the search for talent and in the development and sharing of knowledge.

In 2019, the company further strengthened its close relationship with the University by first becoming a partner in the Cyber Risk program, and subsequently by establishing a new endowed permanent chair, the "KPMG Chair in Accounting." This new academic position will give a strong boost to research in the field of accounting, a discipline in constant evolution and under the influence of transformations that impact the life of businesses, from

digital to ESG (environmental, social, governance). With the endowment of this Chair assigned to Annalisa Prencipe, Professor in the Accounting Department and Dean of the Undergradate School, KPMG became a Bocconi Strategic Partner

KPMG has historically been a principal employer of Bocconi graduates, and since 2001 has been a member of the Corporate Associates Program. The sharing of values, objectives and interests between Bocconi and KPMG has been the basis of this important collaboration over the years, which has brought to fruition popular and scientific initiatives and projects, and enhanced human capital by supporting graduates.

# Intesa Sanpaolo ECONOMIC-FINANCIAL RESEARCH AND TRAINING



Bocconi's historic partner and supporter Intesa Sanpaolo further solidified this bond in 2019 by transforming the "Intesa Sanpaolo Chair in Economics of Financial Regulation" from a term chair into a permanent endowed chair, assigned to Donato Masciandaro, Full Professor of Political Economics and Director of the Economics Department.

This academic position, active in the financial disciplines, joins a second permanent chair funded by Intesa Sanpaolo, the "Chair in Political Economics," entrusted since 2013 to Professor Guido Tabellini, to analyze economic policy with a focus on growth and economic development issues.

In addition to being a Cyber Risk partner, Intesa Sanpaolo also supports a research program that will address issues related to monetary and financial rules within the Baffi-Carefin Research Center.

# Algebris A CHAIR FOR LONG-TERM INVESTMENTS IN SUPPORT OF GLOBAL ECONOMIC GROWTH

Algebris is a global savings management company founded by Alumnus Davide Serra (Business Administration, 1995), a supporter of the University since 2017. The corporate contribution from Algebris created the "Algebris Chair in Long-term Investment and Absolute Return." The new five-year chair is entrusted to Stefano Caselli, Vice Rector for International Affairs and Full Professor in the Finance Department.

A new ecosystem is emerging in which investors play a key role, capable of unlocking potential and growth. These rapidly growing investments favor a financial system tied more closely to the real economy and with a strong positive impact. The chair has a dual role: on one hand is research on these topics, and on the other an annual training camp, during which students will be able to meet with the best professionals in the sector.



#### Luxottica Group A BRIDGE TO CHINA



Starting in 2019, Luxottica's five-year "Luxottica Chair in Chinese Market and Business Development," will focus on the Asian markets, China in particular, which is of increasingly strategic and common interest for both Luxottica and Bocconi.

The new Chair is presided over by Fabrizio Perretti, Full Professor in the Department of Management and Technology and Director of the China MIM (Master International Management), a two-year specialist degree program born of the collaboration between Bocconi and the Chinese Fudan School of Management. With this Chair, Luxottica, a top Bocconi employer for years, becomes a Strategic Partner with the University and consolidates its continuing search for excellence, further investing in knowledge, training and innovation.

#### Fondazione Agnelli "MARKET DESIGN" AND PROTECTION FROM COMPETITION

Francesco Decarolis, Associate Professor in the Economics Department, as of this year holds the "Avvocato Giovanni Agnelli Associate Professorship in Economics," a permanent chair established in 2013 by Fondazione Agnelli to encourage young talent in economic research on a rotating basis. Decarolis, who succeeded Chiara Fumagalli, the first holder of the Professorship, deals with innovative solutions to promote competition and social well-being, developed with an analytical approach called "market design."

For years, through the financing of the Professorship, Fondazione Agnelli has helped the University to attract the best scientific researchers and to contribute to the advancement of applied economics studies on important issues concerning the manufacturing world.



#### Named Chairs and Professorships

#### **ENDOWED**

2019

KPMG CHAIR
IN ACCOUNTING

Funded by: KPMG

Prof. ANNALISA PRENCIPE

INTESA SANPAOLO CHAIR
IN ECONOMICS OF FINANCIAL REGULATION

Funded by: Intesa Sanpaolo
Prof. DONATO MASCIANDARO

2018

THE ACHILLE AND GIULIA BOROLI CHAIR IN EUROPEAN STUDIES

Funded by: Achille and Giulia Boroli Foundation
Prof GIANMARCO OTTAVIANO

ASSOCIATE PROFESSORSHIP IN ECONOMIC ANALYSIS OF CRIME

Prof. PAOLO PINOTTI

2017

BNP PARIBAS CHAIR
IN MARKETING AND SERVICE ANALYTICS

Funded by: BNP Paribas Group Prof. ANDREA ORDANINI

2016

DEUTSCHE BANK CHAIR

IN QUANTITATIVE FINANCE AND ASSET PRICING

Funded by: Deutsche Bank Prof. CARLO FAVERO

2014

AIDAF-EY CHAIR

IN STRATEGIC MANAGEMENT OF FAMILY BUSINESS IN MEMORY OF ALBERTO FALCK

Funded by: AldAF and EY Prof. GUIDO CORBETTA

2013

INTESA SANPAOLO CHAIR
IN POLITICAL ECONOMICS

Funded by: Intesa Sanpaolo Prof. GUIDO TABELLINI

AVVOCATO GIOVANNI AGNELLI ASSOCIATE PROFESSORSHIP IN ECONOMICS

Funded by: Fondazione Agnelli Prof. FRANCESCO DECAROLIS

#### 2012

#### ENI CHAIR IN ENERGY MARKETS

Funded by: Eni

Prof. MICHELE POLO

#### 2011

### ROMEO AND ENRICA INVERNIZZI FOUNDATION CHAIR IN DEVELOPMENT ECONOMICS

Funded by: Romeo and Enrica Invernizzi Foundation

Prof. ELIANA LA FERRARA

#### AXA-BOCCONI CHAIR IN **RISK**

Funded by: AXA Research Fund Prof. MASSIMO MARINACCI

#### RODOLFO DEBENEDETTI CHAIR IN ENTREPRENEURSHIP

Funded by: Carlo De Benedetti Prof. NICOLAI J. FOSS

#### **TERM**

#### 2019

#### LUXOTTICA CHAIR

#### IN CHINESE MARKET AND BUSINESS DEVELOPMENT

Funded by: Luxottica
Prof. FABRIZIO PERRETTI

#### **ALGEBRIS CHAIR**

#### IN LONG-TERM INVESTMENT AND ABSOLUTE RETURN

Funded by: Algebris
Prof. STEFANO CASELLI

#### 2017

#### **VODAFONE CHAIR**

#### IN MACHINE LEARNING AND DATA SCIENCE

Funded by: Vodafone
Prof. RICCARDO ZECCHINA

#### GENERALI CHAIR IN INSURANCE AND RISK MANAGEMENT

Funded by: Assicurazioni Generali

Prof. STEFANO ROSSI

### ANTIN IP ASSOCIATE PROFESSORSHIP OF INFRASTRUCTURE FINANCE

Funded by: Antin Infrastructure Partners

Prof. STEFANO GATTI

#### 2015

### LVMH ASSOCIATE PROFESSORSHIP IN FASHION AND LUXURY MANAGEMENT

Funded by: LVMH

Prof. EMANUELA PRANDELLI

# Equita SHEDDING LIGHT ON THE NEW GEO-STRATEGIC AND ECONOMIC-FINANCIAL CONTEXT

In Italian and international geo-strategic and economicfinancial contexts, characterized by extreme uncertainty and volatility, we need scientific research capable of explaining complex phenomena and trends, and interpreting and modeling them, for the benefit of capital markets and policymakers.

Since 2013, Equita and Bocconi University, via their partnership, have stimulated debate on the capital market in Italy. Through collaboration with the Baffi-Carefin Research Center, Equita produces an annual position paper, Observatory on Capital Markets in Italy, and a conference at Bocconi. There, the "Equita Award for the Best Strategy on Capital Markets" is named. In 2019, the collaboration between Equita and Bocconi took another step forward, with a new partnership focused on Capital Markets Influential Research, which created the Equita Lab in Capital Markets. The four-year laboratory includes Professors Stefano Caselli, Stefano Gatti, Gimede Gigante, Carlo Chiarella and Giulia Negri. It will focus on research, policy impact and dissemination on the capital market theme, analyzing structural elements and development factors, and identifying possible solutions for its growth.

#### Romeo and Enrica Invernizzi Foundation AGRI LAB, MANAGERIAL CULTURE APPLIED TO THE AGRICULTURAL SECTOR

A contribution from the Romeo and Enrica Invernizzi Foundation has created SDA Bocconi's AGRI Lab - Romeo and Enrica Invernizzi Agribusiness Research Initiative, a research laboratory directed by Professor Vitaliano Fiorillo. The Lab will help explain the challenges within the agrifood sector and disseminate a managerial culture in the agricultural sector. It will use technological and digital tools for business development such as CoCoA, an online tool to spread the principles of management control among farms, and the MOOC "Challenges of Agribusiness Management," a free online course on the key dynamics of the agri-food sector published on Coursera. AGRI Lab is also conducting research on innovation models and new technologies that will influence sector development. This valuable support for AGRI Lab is the most recent in a series of collaborations over 30 years aimed at progressing research and developing young researchers, and linking the Invernizzi Foundation to Bocconi University.



The topics of agricultural policy and development in Italy were always close to our Founder's heart. The new initiative aims to give substance to this interest for the benefit of those who work in this sector in our country.

**Gianantonio Bissaro**Managing Director,
Romeo and Enrica Invernizzi Foundation

# Research Centers and Laboratories Established by Contributions

#### **ENDOWED**

2015

ICRIOS – THE INVERNIZZI CENTER FOR RESEARCH ON INNOVATION, ORGANIZATION, STRATEGY AND ENTREPRENEURSHIP

Director: Prof. STEFANO BRESCHI

Funded by: Romeo and Enrica Invernizzi Foundation

#### 2006

"CARLO F. DONDENA" CENTRE FOR RESEARCH ON SOCIAL DYNAMICS AND PUBLIC POLICY

Director: Prof. MARCO BONETTI Funded by: Alberto Dondena

#### **TERM**

#### 2019

#### **EQUITA RESEARCH LAB IN CAPITAL MARKETS**

Research team: Prof. STEFANO CASELLI, Prof. STEFANO GATTI, Prof. GIMEDE GIGANTE, Prof. CARLO CHIARELLA, Prof. GIULIA NEGRI Funded by: Equita

#### AGRI LAB ROMEO AND ENRICA INVERNIZZI AGRIBUSINESS RESEARCH INITIATIVE

Scientific Director: Prof. VITALIANO FIORILLO Funded by: Romeo and Enrica Invernizzi Foundation

#### 2017

#### **GUCCI RESEARCH LAB**

Research team: Prof. FABRIZIO CASTELLUCCI, Prof. PAOLA CILLO, Prof. GABRIELLA LOJACONO, Prof. GAIA RUBERA Funded by: Gucci

#### 2015

#### LEAP - LABORATORY FOR EFFECTIVE ANTI-POVERTY POLICIES

Scientific Director: Prof. ELIANA LA FERRARA
Executive Director: Prof. LUCIA CORNO
Funded by: Romeo and Enrica Invernizzi Foundation

# CITI Foundation YOUTH ENTREPRENEURSHIP AND FINANCIAL INCLUSION

Citi, a multinational banking and financial services group, has supported Bocconi since 1997. In recent years, through the Citi Foundation, it has contributed to research projects on the economy.

Since 2015, the Foundation has supported the "Empowering Youth Entrepreneurship" platform. The Program consists of several initiatives aimed at promoting youth entrepreneurship and financial inclusion, delicate and fundamental aspects of our country's social and economic growth.

The following activities are included in the platform:

- ▶ a day dedicated to young aspiring entrepreneurs, to put them in contact with potential investors (Bocconi #Startupday), preceded by a preparatory training camp;
- ▶ a contest among students to find solutions that, through technology applied to finance, improve the financial inclusion of individuals from disadvantaged groups (Fintech 4 Financial Inclusion). ■

#### Isacchi Samaja Foundation CULTURE AND EDUCATION AGAINST POVERTY AND DISCRIMINATION

The Isacchi Samaja Foundation was born of the estate of Mrs. Amelia Isacchi Samaja, who strongly believed in the need to educate the poorest people. For years, the foundation has supported Bocconi's development projects across the board. The first benefitted students and the Campus, with initial support for the Master NP&COOP (Management of Social Enterprises, Non-Profit and Cooperatives). Subsequent support came through various scholarships and the endowment of a library space, a symbolic place at the University where young people carve out their academic path. Today, the Foundation also supports research. Thanks to the contribution of the Isacchi Samaja Onlus Foundation, Professor Selim Gulesci will develop a research project that studies the correlation between school education, marriage age and female genital mutilation in Somalia, as part of Bocconi LEAP (Laboratory for Effective Anti-poverty Policies). This theme dovetails with a new project by the Isacchi Samaja Foundation on the schooling of women in Djibouti. This new contribution in support of knowledge and the spread of education in the poorest areas of the world represents an additional important step in building a relationship of mutual trust and collaboration between the Foundation and the University.



#### **SUPPORTING FACULTY AND RESEARCH • RESEARCH INITIATIVES**



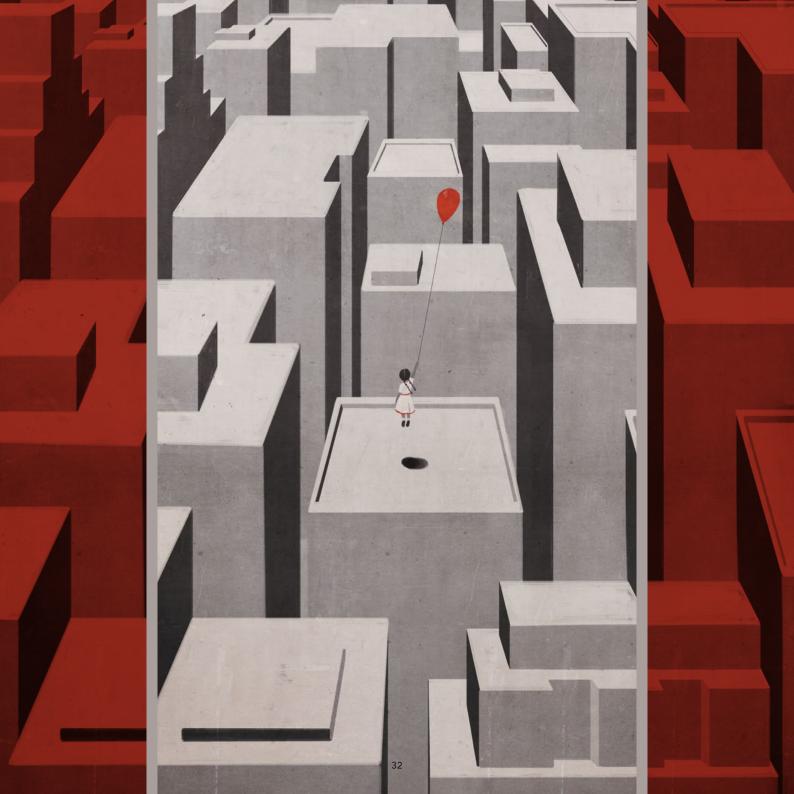
### Alice Bordini Staden and Claudia Segre WOMEN CONTRIBUTING FOR WOMEN

Alice Bordini Staden (Finance, 1997), Bocconi Alumna, is a "green" soul with a finance career in London.

Over the past year she has shifted her focus from hedge fund management to climate finance. Alice is also a Shareholder Engagement Consultant to ClientEarth, an NGO of environmental lawyers fighting, through law, against climate change and to protect biodiversity and human health. For years, she and her husband have supported scientific and educational initiatives in the

environmental field with their contributions, including those in favor of GREEN, the Bocconi Research Center on Geography, Natural Resources, Environment, Energy and Networks

Together with a contribution from Claudia Segre, who has supported Bocconi University's development activities since 2017, these gifts will fund climate change research by Prof. Valentina Bosetti, a student and collaborator of William Nordhaus, the 2018 Nobel Prize winner for Economics.



#### SUPPORTING THE UNIVERSITY AND THE CAMPUS

### Young People and the Future

## ENCOURAGING THE EXPERIENCE OF LIFE AND STUDY AT BOCCONI

We are creating the first Italian university campus of international acclaim—integrated into the city of Milan, sustainable, with avant-garde architecture and characterized by lively social and cultural activity. This initiative, accompanied by the redevelopment of the existing campus, contributes to making Bocconi and Milan increasingly competitive internationally. It is a constantly evolving path. We wish to express our sincerest gratitude to the many donors who accompany us.

6 new named spaces2 of which are on the New Campus

€ 1,674,322
RAISED IN 2019

# Building a New Idea of The Future Together

With these initiatives, we are striving to create a University on a human and student scale, with cutting-edge solutions that inspire the living of the Bocconi experience in an increasingly engaging, vital and socially rewarding way.

#### PATHWAYS TO SUPPORT

#### NAMED SPACES ON THE EXISTING CAMPUS

The donation allows donors to associate their name or the name of a loved one with a space in a historic building on the Bocconi Campus, including the Residence Hall, the Library, Via Röntgen 1 or Piazza Sraffa 13 (the Velodrome), where most classes are held. This endowment offers the opportunity to improve and innovate existing spaces to support the students of today and tomorrow.

#### NAMED SPACES ON THE NEW CAMPUS

The donation allows donors to associate their or a loved one's name with a space in the buildings on the innovative New Campus, built on the former Centrale del Latte site, now home to the new SDA Bocconi School of Management. Classrooms, dormitory rooms and spaces in the Sport and Recreation Center may be endowed.

#### SPORTS ACTIVITIES AND LIFE EXPERIENCES AT BOCCONI

A contribution to dedicated funds supports specific initiatives aimed at the entire Bocconi community: sports activities, annual special events or cultural initiatives such as the BAG - Bocconi Art Gallery.

#### SUPPORTING THE UNIVERSITY AND THE CAMPUS



#### **Ferrero**

#### THE MEMORY OF MICHELE FERRERO LIVES ON THE NEW BOCCONI CAMPUS

"Change by preserving" is the motto of Ferrero's strategic approach. According to the company, changing by preserving is also what best defines their long-term collaboration with Bocconi University. Established in 2015, the partnership between Ferrero and Bocconi initially conceptualized and developed a Master in International Management (MIM) at SDA Bocconi. The program was built around Ferrero's vision of leadership and management, and was reserved for a select group of corporate management. Considered one of the best programs resulting from a collaboration between business and academia, this first partnership experience has proved extremely positive. In 2019, Ferrero then chose to further strengthen its relationship with the University by permanently endowing, in memory of

founder Michele Ferrero, a space on the University's New Campus. With the specific aim of honoring the memory of this enlightened entrepreneur, who dedicated his life to creating products loved for generations, Ferrero identified the perfect venue for this purpose—the main auditorium of the new campus.

The "Michele Ferrero Auditorium," inaugurated in November 2019, is a unique space, characterized by the harmony of curved lines and large glass surfaces. This stylistic feature was designed by the Japanese studio SANAA. With 150 seats, the Auditorium will introduce students and new generations to the name and contributions of one of the most creative, innovative and enlightened entrepreneurial figures in our country.

# Vitale&Co A CLASSROOM IN MEMORY OF A TEACHER OF LIFE

Guido Roberto Vitale was one of the most recognized professionals in the Italian financial system. A business banker and former RCS President, Vitale dedicated his life to work, but also to people and especially young people, in whom he developed trust and to whom he passionately conveyed his experience and values.

A classroom on the New Campus was endowed in the memory of Guido Roberto by Vitale&Co, the company he founded, to honor his constant commitment to the encouragement of new generations.

Vitale&Co is an independent financial consultancy leader in Italy, dealing with operations of an extraordinary nature through mergers and acquisitions, financial restructuring and debt advisory, stock market quotations and raising of capital and loans. •



Our President, Guido Roberto Vitale, a great innovator, intolerant of compromise, an advocate of merit, truly believed in young people and constantly encouraged them. As a teacher of life, he has raised an entire generation of people. This is why we wanted to honor his memory by naming a classroom for him on the new campus.

**Orlando Barucci** Managing Partner, Vitale&Co

# Giovanni Colavita THE LIBRARY: THE HEART OF THE UNIVERSITY



From SDA Bocconi to ambassador of Made in Italy and Molise olive oil in the United States and worldwide, Giovanni Colavita is one of Italy's best-known personalities in America

Giovanni has chosen to endow the Periodicals Room of the Bocconi Library through a contribution to Friends of Bocconi University, the non-profit organization founded in 2013 in the United States as a community of alumni and to provide a vehicle for them to support their Alma Mater.

Inaugurated in 1903, the Bocconi Library is the largest in Italy in the economic-managerial field, and has more than 700,000 volumes, 30,000 magazine titles in paper and electronic format, as well as working papers and statistics. The library now offers links to 60 databases of various types (bibliographic, numerical and textual), which cover the University's main subject areas.

# **Partners for Development Program**

Collaboration with the business community has always been a distinctive feature and a point of excellence for Bocconi University. With the Partner for Development Program, the University collaborates with a select number of institutions and companies that share its values of innovation, education and research, as well as the commitment to improving society through concrete, fair and sustainable responses. Partners for Development actively collaborate on the University's growth both from a strategic point of view through a Development Committee, and from an organizational and mutual collaboration perspective through a Coordination Committee.



## **PARTNERS FOR DEVELOPMENT 2019**

- **▶** ACCENTURE
- **► ALLIANZ**
- **ANGELINI HOLDING**
- ASSICURAZIONI GENERALI
- **BNL BNP PARIBAS**

- **▶** DELOITTE
- **► ENEL**
- ► GOLDMAN SACHS
- **▶ IBM ITALIA**
- J.P. MORGAN

- KLECHA & CO
- L'ORÉAL ITALIA
- ▶ PWC
- SALINI IMPREGILO

# Claudia Segre IN MEMORY OF ANGELO CHIODI

Claudia Segre is one of the most generous and enthusiastic supporters of Bocconi University. Since 2017, both with her personal contribution and through her Global Thinking Foundation, she has never waivered in her solidarity with the University.

In 2019, Claudia also financed, in addition to the GREEN Bocconi research project on climate change coordinated by Prof. Valentina Bosetti, four Celestina Billotti Segre Scholars (two Partial Graduate Scholarships, a Bocconi Merit Award, and a grant for the "Una Scelta Possibile" program), dedicated to her mother. As she herself says, the passion

for the world of international finance and the teachings of Celestina Billotti Segre, former Consob Commissioner at the Turin Stock Exchange, allowed her, in a professional career spanning more than 30 years, to study closely the global demographic and socio-economic dynamics on which the Global Thinking Foundation project is built.

Claudia then decided to honor the memory of her husband, Angelo Chiodi, dedicating Library Study Room 27 to him, to remind new generations of Bocconi students of the strong and inexhaustible sense of belonging to this University.



#### SUPPORTING THE UNIVERSITY AND THE CAMPUS



# Together, we support the Bocconi Sport Team

Promoting sports as a tool for socializing and building values among students: this is the spirit that led to the establishment of the Bocconi Sport Team in academic year 2002/2003. Today, BST includes numerous disciplines. The basketball team was the first and has achieved respectable results, going from the First Division championship to the Series C Gold. The inauguration of the new Bocconi sports center is expected by the end of the 2019-20 season, which will allow the team to finally play "at home." Contributions allow the Team to play even harder.



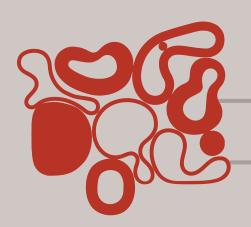
# The new Campus

2019 has been a particularly significant year for Bocconi University: on November 25, in conjunction with the opening ceremony of the new academic year, the new University Campus was inaugurated with the presence of President of the Republic Sergio Mattarella.

Designed by SANAA, the studio of Kazuyo Sejima and Ryue Nishizawa, this new university campus was built on the 35,000 sq.m. site of the former Centrale del Latte site and represents a true landscape intervention for the city, an open space for Milan and its citizens. The soft lines, the transparency of the buildings and the 17,000 sq.m. of green space achieve the dual objective of shaping a new and organic urban campus and creating a green lung together with nearby city

parks. This space will be the **new home of the SDA Bocconi School of Management**, in addition to hosting a **300-bed residence hall** within its boundaries, as well as a multifunctional sports center with state-of-the-art equipment, which, like the park, will be open to the public.

An open, green and transparent campus. It is an example of sustainability thanks to the numerous innovative solutions used for energy self-sufficiency and water saving, and the absence of harmful emissions. It is also an example of cutting-edge technology, with a 360-degree learning experience and a use of space supported by the *Internet of Things* and a sophisticated **Building Management System**, which guarantee strong interactivity between the user and the structure.

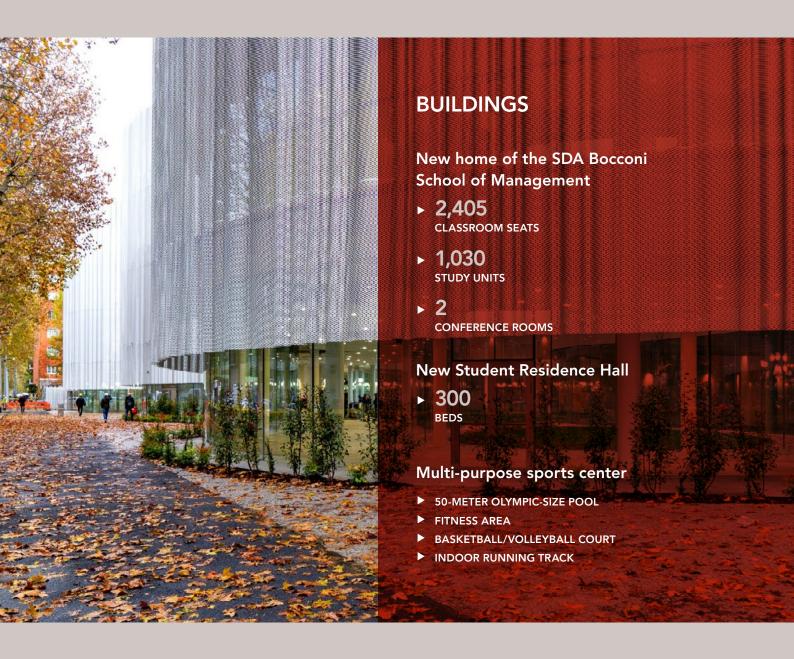


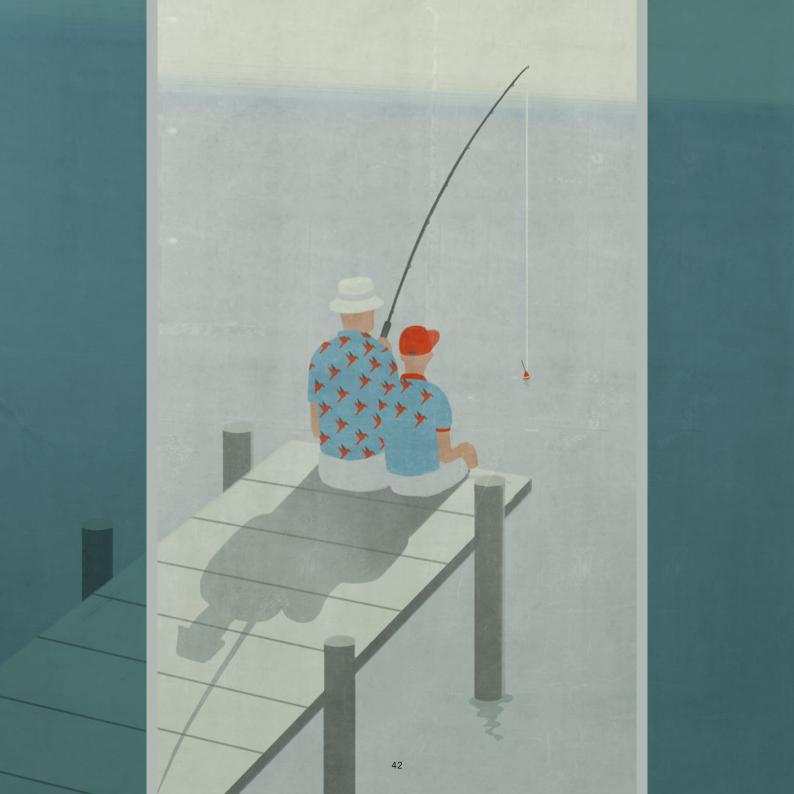
**TOTAL CAMPUS AREA** 

35,000 sq.m.

**GREEN AREA** 

17,000 sq.m.





# TIME, TALENT AND TREASURE: THE BOCCONI ALUMNI COMMUNITY

# Membership and Engagement

## THE BOCCONI ALUMNI COMMUNITY

Not just an expression of the sense of belonging and gratitude, which has always distinguished Bocconi Alumni, our Community is increasingly becoming the natural confluence of a professional and personal journey that finds its deepest roots in the common educational experience. With more than 120,000 graduates, we have formed an interactive, supportive, inclusive and internationally widespread community, with 70 Chapters in Italy and abroad, ready to support initiatives with strong cultural and social value, and importantly, a commitment to help face our current public health emergency.

A heartfelt thanks from the University to all of you who have generously supported the community financially and by dedicating time and sharing experiences, knowledge and project proposals. Special thanks, in particular, go to Riccardo Monti, the President and true soul of the Bocconi Alumni Community.



Data updated to January 2020

# Bocconi Alumni Community Christmas Parties "FUND A STAR!"



Christmas is the feast of light and warmth, a day on which to exchange gifts as gestures of sharing and love, and of giving as well.

The annual Bocconi Alumni Community solidarity Christmas party took on a global aspect this year, involving the various Chapters around the world. From New York to Hong Kong, from London to Kuala Lumpur, passing through Milan and Madrid, 2019 was the perfect opportunity to demonstrate the spirit of solidarity that connects all generations of Bocconi students. After all, we are students for a short time, but Alumni for a lifetime.

Under the banner of "Fund a star!", approximately 300 contributions came to the Bocconi Alumni Scholarship

Fund. This fund, supported by the Alumni, helps new "stars" to shine with their own light every year, supporting them in their personal and professional growth.

Thanks to these funds, which have exceeded our goal, two scholarships have been set up for meritorious students with exemptions of 80% from taxes and fees. One is named in memory of Federico Tasso, a charismatic member of the Community, whom we lost prematurely in November.

Beneficiaries of the 2019 BA Scholarships are Giulio Vittorio Cervi, enrolled in the first year of the Master of Science in Politics and Policy Analysis, and Ida D'Errico, in the first year of the Master of Science in Cyber Risk Strategy and Governance.

# Mario Garraffo THE SENSE OF BELONGING AS AN INTER-GENERATIONAL PACT

Mario Garraffo is a Bocconi Alumnus who is strongly connected to his Alma Mater. After endowing a room in the Residence Hall where he himself had stayed as a student, and after years of personal support for various University development initiatives, he chose to launch a real challenge to the entire Alumni Community. To stimulate former students' sense of giving back, Mario has conceived of a five-year Annual Giving campaign, during which he personally matches each contribution made by Alumni. The aim is to finance the education of young people of merit within the Partial Scholarship program, named in memory of his parents, Salvatore and Maria Garraffo.



# Riccardo Monti BEING A BOCCONI ALUMNUS IS A LINK THAT LASTS A LIFETIME

Riccardo Monti (MBA 14, 1989), Managing Director & Senior Partner of BCG, remains close to his Alma Mater. He has enhanced that relationship since 2015 with his appointment as President of the Bocconi Alumni Community. Thanks to his active involvement, enthusiasm and numerous and

generous contributions, he embodies the Bocconi spirit and that forward-looking desire to contribute concretely to the construction of a new future through young people. Certainly, an example to follow.



The Bocconi Alumni Community demonstrates concretely that Bocconi students are Alumni for the rest of their lives. Bocconi has in its DNA a global, inclusive, open vocation and the firm wishes to remain close to all its Alumni and thus our Community.

Riccardo Monti | Donor and Bocconi Alumni Community President



## **OUR DONORS**

# Thank you

Openness, challenge, rigor, sacrifice, gratification, learning, meeting, and opportunity: these and a thousand other words would not be enough to describe my experience as a student at Bocconi. In recent years I have had the good fortune to be able to "go beyond," overcoming physical, geographical and mental limits that before crossing the threshold of Via Sarfatti 25, I was not aware that I had. In this uphill and constantly evolving path, obtaining a scholarship was a further push upwards, an injection of confidence by a donor who chose to believe in me, in my potential, and in my ambitions. Donor support enriches this path, allowing me to make the most of the infinite growth opportunities that Bocconi has to offer.

Ludovica Solla | Rocco Basilico Scholar

# Thank you. Alumni and Individuals

Bocconi University is grateful to all Alumni and individuals who have personally chosen to support its initiatives. As a way of acknowledging their commitment and participation, we have established a series of donor groups, each of them associated with a symbol of the University. The total amount of contributions received within the 2019 calendar year and the duration of the project supported determine the group to which a donor belongs.

#### Pellicani Circle

- ► PELLICANI BIANCHI from 1 to 249 euros
- ► PELLICANI BLU from 250 to 999 euros

The pelican has been the University's mascot since the time of the Bocconi University Graduates Association (ALUB), which chose it as its symbol at the beginning of the last century. Blue and white are the University's colors. Pelicans have been the emblem of altruism since ancient times

### Leoni Circle

▶ from 1,000 to 9,999 euros

The lion sculptures, by Arturo Martini, in the entrance hall of the main building at Via Sarfatti 25, are the University's symbol par excellence. Tradition has it that you may walk between them only after graduating. Lions represent strength, prudence and courage.

#### Alloro Circle

- ► ALLORO BRONZE from 10,000 to 49,999 euros
- ► ALLORO SILVER from 50,000 to 99,999 euros
- ► ALLORO GOLD over 100,000 euros
- ► ALLORO DIAMOND over 1,000,000 euros

The laurel (alloro) wreath in the University's crest represents the accomplishment and the good fortune of having achieved knowledge and understanding through sacrifice and dedication. The laurel – laurus in Latin, from which the word "laureate" also derives – is a symbol of victory, knowledge and wisdom. For this reason, it is used to crown new graduates.

## 1902 - Loyalty Society

This society recognizes all donors who have supported the University for at least two consecutive years.

It commemorates the year in which Ferdinando Bocconi, by donating part of his own estate, founded Bocconi University in memory of his son Luigi.

# **■** Ettore Bocconi Society

This society comprises all donors who have made a bequest to the University. Ettore Bocconi, son of Ferdinando and brother of Luigi, led the University until his death and bequeathed the entire Bocconi family estate to the University his father had founded.

### Endowment Donors

Alumni and individuals that choose to donate to the endowment, rather than to current priorities, are donors who demonstrate that they place great trust in the University, its mission and its management of resources. The endowment is, in fact, the University's capital fund, which the University invests for the long term and which generates an annual return, guaranteeing the independence and sustainability of Bocconi activities over time.

### Pellicani Circle

#### **PELLICANI BIANCHI**

REMO GIOVANNI ABBONDANDOI O ★

Economics and Management of Innovation and Technology, 2011

EMANUELE ACCONCIAMESSA ★

Marketing Management, 2007

ADAM ADAMOSI ★

MBA 34, 2009

ALBERTO AGAZZI

MBA 29, 2004

FABIENNE AGLIARDI \*

ELISA PAOLA AGLIATI

Marketing Management, 2009

LEONARDO AGUELI

Business Administration, 1991

GIOVANNI AGUZZI

Health Management, 2005

MARZIO ALBONICO

Business Administration, 2008

**DIEGO MARIA ALBRIGO** 

Enrolled in EMBA 16

DEBORAH MARIA ALINARI

Business Administration, 1994

**GABRIELE ALLEGRI** 

MBA 29, 2004

**LUCA ANDREA ALTINI** 

MBA 41, 2016

MARTINO AMADARDO ★

EMBAS 17, 2018

PELLEGRINO AMATO ★

EMBAWE 2, 2019

NICOLAS AMERI

Business Administration, 1998

FRANCESCO AMODEO

Marketing Management, 2014 and Enrolled in EMBAWE 3

FRANCESCO AMORE

Executive MBA 3, 2006

**IOLANDA SALVINA AMORELLI** 

EMBAS 5, 2006

**FABIO GUIDO ANCARANI** 

Business Administration, 1992

LOREDANA ANCONA

Economics, 1994

FLAVIO ANGELETTI

Master in Real Estate 4, 2009

ANDREA ANTOGNAZZA

ANTONELLA ANNA RITA ANTONUCCI

Business Administration, 1995

**MATTEO APRICO** 

International Economics and Finance, 2017 and Enrolled in Executive Master EMF

GIOVANNI MARIA ARBIA

Master Accounting & Control, 2011

CLAUDIO ARBITANI \*

FRANCESCA ARBITANI \*

Master NP&COOP, 2011

GIACOMO ARDUINI \*

EMBAS 17, 2018

PAOLO ARDUINI MBA 24, 1999

GIORGIO ALBERTO ARLATI \*

Economics and Business Administration, 1966

ARTHUR HENRI ARQUIER

MBA 41, 2016

**DARIO ASCARI** 

GEMBA 6, 2014

ROBERTO AURIEMMA

Business Administraton, 2001

FRANCESCO AUSANIA

MBA 40, 2015

AMBRA AVALLONE

Law, 2010

**ROBERTO AYNA** 

Business Administration, 1998

RICCARDO GUIDO AZZALI \*

Business Administration, 1974

**FAUSTO BACCHINI** 

ELIAS BACHIR

MBA 41, 2016

NICODEMO BAFFA

Enrolled in EMBAWE 3

FEDERICO MATTEO BAGIOTTI

Economics, 1994

SARAH BALGERA

Economics, 1992

**ALESSANDRO BAN** 

MBA 29, 2004

ALESSANDRA BANCHIERI

Business Administration, 1994

PAOLO BARBANTI \*

MBA 15, 1990

RENATO BARBARESCHI

Economics and Business Administration, 1959

UMBERTO BARBIERI ★

EMBAWE 1, 2018

FRANCO BARBIERI RIPAMONTI

Business Administration, 1999

NICOLA BARBIRATO

Enrolled in EMBAWE 3

SERGIO BAREZZANI

Enrolled in EMBA 16

The symbol ★ identifies members of the 1902 – Loyalty Society: 2019 donors who have supported the University for at least two consecutive years.

The symbol **F** identifies donors who have supported Bocconi University projects with a contribution to Friends of Bocconi University.

**DAVIDE BARLETTA** 

Enrolled in Executive Master in Finance

FRANCA BARONI \*

Business Administration, 1989

SARAH AMBROGINA MARIA

BARTESAGHI

Economics, 1994

FRANCESCA BARTOLINI

ANNA BARZAGHI \*

DANIELE BARZAGHI \*

Executive Program, 2005

JACOPO BARZAGO

EMBAS 17, 2018

MARYELLEN BASILE

**IRINA BASS** 

MBA 29, 2004

**CLIO BASSETTI** 

Marketing and Communication, 2014

**ROSA GIOVANNA BATOSTI** 

Business Administration, 1989

**ACHILLE BATTAGLIA** 

MBA 19, 1994

RICCARDO DAVID BATTAGLIA

Economics and Management of Innovation

and Technology, 2012

VERENA BATTAGLIA

Master NP&COOP, 2005

STEFANO BAZZINI

Economics, 1995

GIULIA BAZZOCCHI

Economics, 1995

**OLIVER BEISO** 

EMBA 9, 2012

MARCO BELARDINELLI

PAOLO BELARDINELLI

Public Policy and Administration, 2020

**FABIO DAVIDE BELLET** 

Executive Program, 2017

NICOLA BELLETTIERI ★

Business Administration, 2000

ALESSIO BELLINCAMPI

Finance, 2007

**LUCA BELLISOMO** 

MBA 41, 2016

CLAUDIA BELMONT DE FARIA

SARA BELTRAME

Enrolled in EMBA 16

MARGARITA ROSA BELTRAN

FERNANDEZ ★

EMBAS 16, 2017

ANDREA BENASSO

Management, 2013

ALESSANDRO BENAZZATO

GEMBA 8, 2017

CLAUDIA BENCI

Economics, 1994

MARZIA BENELLI

Business Administration, 1994

PAOLA BENEVENTO ★

EMBAWE 1, 2018

ANDREA BENOCCI ★

Business Administration, 1993

KATIA CRISTIANIA BENVEGNÙ \*

Business Administration, 1994

CARLO LEONARDO BERARDI \*

EMBAS 17, 2018

GIUSEPPE MARIO BERETTA

Business Administration, 1988

TIZIANO MARIA BERETTA

EMBAS 15, 2016

LUCA BERNABÈ ★

EUCA DEKNADI

EMBAS 15, 2016

SOFIA BERNARDINI

Economic and Social Sciences, 2018

FEDERICO BERNASCONI

Enrolled in Executive Master in Finance

ILARIA BERTOLI

Enrolled in Executive Master in Finance

PAOLA BERTON ★

Business Administration, 1995

MASSIMO BERTONI

SARA BETTEGHELLA ★

Law, 2005

BIANCA MARIA BETTOLI \*

International Management, 2017

**CHRISTINA BEZA** 

Economics, 1998

**LUCA BIAGETTI** 

PIETRO BIANCHI

EMBA 6, 2009

**GIULIA BIFANO** 

Law, 2017

**ALBERTO BIFFI** 

**DMYTRO BILETSKYI** 

MBA 39, 2014

ROBERTO LUIGI BINAGHI

PAOLO BINARELLI

Enrolled in Executive Master in Finance

CINZIA BIOCCHI ★

**FEDERICA BIONDI** 

Economics, 1995

ANTONELLA BISESTILE

Business Administration, 1995

**GREGORIO BO** 

International Management, 2014

ALESSANDRO BOCCA ★

EMBAWE 1, 2018

**BARBARA BOCCATO** 

Executive Program, 2002

RICCARDO BOCCIA

Management, 2012

**CHIARA BODINI** 

Enrolled in EMBA 16

ALESSANDRO BOGGIALI \*

MBA 33, 2008

FROSINA BOLLO

MBA 40, 2015

STEFANO BOMBACE

Business Administration, 1994

FRANCESCA EMMA MARIA ENRICA BONA

Business Administration, 1995

**GLORIA BONDI** 

**LEONARDO BONI** 

Economics and Management of Innovation

and Technology, 2014

LUCA BONINSEGNA

Business Administration, 1995

**NELLO MARIA BONOMI** 

Business Administration, 1995

GIOVANNA BONORA ★

**CRISTINA BORGHESAN** 

THOMAS BENJAMIN BORGHI

Enrolled in Executive Master in Finance

STEFANO BORTOLAMEI

MBA 21, 1996

SIMONE BOSCHINI

Business Administration and Law, 2001

MATTEO BOTTA

Master MiMS, 2017

ANDREA BOTTERO

EMBA 6, 2009

**LUCA BOTTINELLI** 

Marketing Management, 2007

SIMONA BOZZI

Business Administration, 1994

ANNA MARIA BRACA \*

Enrolled in EMBAWE 3

VALERIA BRACCHI

ALESSANDRO BRAMBILLA

Business Administration, 1995

LORENZO GOFFREDO MARIA

BRAMBILLE ★

EMBAS 6, 2007

MARCO BRAMBINI

Economics, 1997

PAOLO UGO BRANCHI \*

Business Administration, 1973

ANDREA BRANDIMARTE

Enrolled in EMBA 16

**CLAUDIA BRATTA** 

Marketing and Communication, 2019

**IRENE BRESCINI** 

Economic and Social Sciences, 2017

CRISTIAN BRIGANTE \*

ARIANNA BRIOSCHI

Business Administration, 1995

**MARCO BROGI** 

Business Administration, 1995

**RITA BRONDOLO** 

Business Administration, 1996

DAVIDE BRUGOLA

Finance, 2018

MARIANTONIETTA BRUNENGO ★

EMBAS 16, 2017

FRANCESCO BRUNETTI \*

Finance, 2008

LEONARDO BRUNI

Enrolled in EMBAWE 3

**ROBERTO BRUNO** 

Executive MBA 6, 2009

CAMILLA BUDELLI ★

Business Administration, 1995

ILENIA VALENTINA BUGGIO

Business Administration and Management,

2014

SARA BULUGGIU

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MBA 12, 1987

LUIGIA BUONVINO \*

Economics and Business Administration, 1956

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Executive MBA 15, 2018

KRASIMIRA BYALKOVA

MBA 41, 2016

**GAIA CABASSI** 

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Enrolled in Master MIHMEP

ANNA TERESA CAFFI

Foreign Languages, 1969

**BIANCA MARIA CAFFI** 

ALESSANDRA CAGNETTA ★

ALESSANDRA CAGNO

EMBA 6, 2009

ALBERTO CAIMI

Economics, 1988

CALOGERO LIVIO CALABRESE

EMBAWE 2, 2019

FRANCESCA ROMANA CALABRESE

Economic and Social Sciences, 1993

FRANCESCO CALABRETTA

EMBA 6, 2009

ROBERTO CALAMANDREI ★

COSIMO CALCAGNO

MBA 41, 2016

**GRAZIA CALELLA** 

Business Administration, 1994

CHIARA CALIANDRO

Law, 2008

MATTEO CALLEGARI

Enrolled in Executive Master in Finance

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Law, 2014

**IRENE CALVO** 

Enrolled in Master MIHMEP

GIANPAOLO CAMAGGIO

Business Administration and Law, 2002

PIETRO CAMPEDELLI

Economics and Business Administration, 1957

**CLAUDIA CAMPIONE** 

Business Administration, 1998

GIULIA CAMPOLONGHI

**GIORGIO CAMPRI** 

EMBA 6, 2009

SILVIA CANDINI

Economics, 1994

MARCO CANGIALOSI

Enrolled in Executive Master in Finance

MARCO CANTINI

Enrolled in EMBA 16

DAVIDE CANUTI

Business Administration, 1995

MARTA CAPELLI

Management, 2010

ROBERTO CAPONE MORFINI

International Management, 2019

DAVIDE CAPOZZI

Enrolled in EMBA 16

MARIA PIA CAPPIELLO ★

Business Administration, 1999

FILIPPO MARIA CAPUTO ★

EMBAS 17, 2018

TOMMASO CARATELLI

Accounting, Financial Management

and Control, 2014

**GIANLUCA CARBONE** 

MBA 21, 1996

LEONARDO CARDOSI

**EDOARDO CARLOTTI** 

Management, 2011

CARMELINA LARISSA CARLUZZO

Economics, 1999

**ELISA CARNEVALE** 

International Economics, Management

and Finance, 2014

MARCO CARTA

Economics and Management of Public

Utilities, 2007

ANNA CLOTILDE ANNETTE CARTASSO

Enrolled in EMBA 16

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MBA 40, 2015

**TOMASO CASCIONE** 

Business Administration, 1995

**ALESSANDRO CASSINIS** 

MBA 20, 1995

SANDRO CASTALDO

Business Administration, 1988

**ELEONORA CASU** 

GIUSEPPE FEDERICO CATELLA

EMBAS 15, 2016

VERONICA CATTABIANI

Enrolled in Executive Master in Finance

STEFANO CATTAPAN

Economics and Finance, 2010

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SDA Executive Program, 2016 and Enrolled

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Law, 2016

MICHELE CAVAGNA

Economics, 1996

ALESSANDRO CAVALLARO

Economic and Social Sciences, 2015

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EMBAS 17, 2018

**PAOLO CEFIS** 

International Management, 2016

GIANMARCO CELTANA

EMBA 6, 2009

LAURA CERLIANI

Business Administration, 1995

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Master NP&COOP, 2011

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Business Administration, 1996

MICHELE CESARI

EMBAS 17, 2018

ALESSANDRO CEZZA ★

EMBAS 17, 2018

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Master MIHMEP, 2012

LUCA CHIABRERA

MBA 41, 2016

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MBA 14, 1989

STEFANO CHIARVA

Law, 2008

**UMBERTO CHIATTO** 

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**GUIDO MARTIN CHIMIENTI** 

Business Administration, 2001

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SDA Executive Program, 2017 and Enrolled

in EMBA 16

LAURA CIAMBELLOTTI

Economics, 1994

ANDREA ALESSANDRO CIAMPA

Business Administration, 2000

ORIANA CIANI

Health Management, 2010

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EMBA 15, 2018

ALESSANDRO CICOLIN

EMBA 12, 2015

**BERNARDINO CIONGOLI** 

Enrolled in EMBAWE 3

DAVIDE CIREGNA ★
Enrolled in EMBAWE 3

ENRICO CIRILLI MBA 14, 1989

ANDREA CIRINO POMICINO EMBAWE 2, 2019

CRAIG CISERO MBA 39, 2014

ANTONELLO COCCO MBA 36, 2011

CARLO GIORGIO COLLINA Business Administration, 1995

DAMIANO COLNAGO ★
Business Administration, 2005 and Enrolled in Executive Master in Finance

LORENZO ANGELO COLOMBINI Business Administration, 1997

EMILIO COLOMBO
SDA Executive Program, 2018 and Enrolled in Executive Master in Finance

MARCO COLONNA Enrolled in EMBA 16

ALESSIA COLTRO Business Administration, 1994

ANDREA COMINA MBA 39, 2014

MARA LUCIA COMINAZZINI Economics, 1996

BARBARA COMINELLI
Business Administration, 1994

VALERIA CONTI ★

GIANLUIGI CONTIN ★
Business Administration, 1990

GIUSEPPE COPPA Enrolled in Executive Master in Finance

**ERICA PAOLA CORBELLINI**Business Administration, 1995

RAFFAELLA MICAELA CORNAGGIA ★
Business Administration, 1995

FRANCESCA CORRADO Enrolled in EMBA 16

GIOVANNI CORRADO Accounting, Financial Management and Control, 2015

SERAFINO GIANLUCA CORRIERE \*
Economics and Finance, 2015

MICHAEL CORTELLETTI
Specialized Master Program, 1997

ALESSANDRO CORTESE
SDA Executive Program, 2017 and Enrolled in EMBA 16

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STEFANO COSTANZO EMBA 12, 2015

SIMONA MARIA CREMASCOLI Business Administration, 1992

LUCA CREPALDI ★
ALBERTO CRIPPA

Economics and Business Administration, 1966

ALESSANDRO CROCI Business Administration, 1996

MATTEO CUELLI Economics of Public Administration and International Istitutions, 2001

DANIELE CUMINALE ★ MBA 31, 2006

MARCO CURIOTTO ★ MBA 26, 2001

DANILO DA PRATO ★ EMBAWE 2. 2019

LUCIO DA ROS ★ EMBA 1, 2004

DAMIANA DAMANTI
DEBORAH DAMIANO

Economic and Social Sciences, 1995

GIORGIA D'AMICO ★

International Economics and Management, 2011

MASSIMILIANO DANIELE Business Administration, 1994

GIAN LUCA D'APOTE EMBAS 10. 2011

GIUSEPPE D'AQUINO DI CARAMANICO MBA 23. 1998

VALENTINA D'AVINO Marketing Management, 2014

ANTONELLA DE GIUSEPPE

**CLAUDIO DE LUCA** Enrolled in EMBAWE 3

FABRIZIO DE LUCA EMBA 12, 2015

FRANCESCO DE MARCO EMBAS 13, 2015

FILIPPO DE NITTIS International Management, 2015

ILARIA ANTONIETTA DE SANTO GEMBA 8, 2017

ROBERTO DE TUONI Business Administration, 1996

FILIPPO MARIA DE VINCENTIIS
Business Administration and Management,
2012 and Enrolled in Executive Master in
Finance

DARIO GIOVANNI MARIA DELLA VOLTA ★

Economics and Business Administration, 1966

ALBERTO DELL'ACQUA Business Administration, 2000

ANDREA DELLE DONNE ★ EMBA 15, 2018

DANIELE DELL'ORTO \*

VALENTINA DELSALE Business Administration, 1994

**GEORGE DEMENOPOULOS** 

MBA 19, 1994

JEAN PIERRE DI BENEDETTO

Economics, 1995

MARIA CHIARA DI CHIARA

Economics and Social Sciences, 2016

PIERATTILIO DI GREGORIO

EMBA 8, 2011

FRANCESCO GIUSEPPE DI MAIO

Enrolled in Executive Master in Finance

MARIO DI MARTINO ★

EMBAWE 1, 2018

ANDREA DI MAURIZIO ★

Enrolled in EMBAWE 3

UMBERTO DI QUINZIO

Enrolled in EMBAWE 3

**EMILIO DI SPIEZIO SARDO** 

Finance, 1999

CRISTIANA DI STEFANO

Enrolled in EMBAWE 3

NATALIA DI STEFANO

SILVANO DI STEFANO

Business Administration, 1995

FEDERICA DIOTALI EVI ★

Economics of Public Administration and International Istitutions, 2003

CARLA DISCALZI

Business Administration, 1997

ALICE ELEONORA DOLCINO ★

FIORELLA DOMINICI

Enrolled in Executive Master in Finance

ANDREA DONADON

Enrolled in EMBA 16

CRISTIANO DONELLI ★

EMBAWE 2, 2019

SANDRA DONELLI

EMBA 6, 2009

FRANCESCA DONISELLI \*

Economics and Management of Public Administration and International Istitutions,

SILVIA MARIA DRAGHI

Economics, 1996

NICOLÒ GIOVANNI MARIA DUBINI

Management, 2018

**FABIO DUCHI** 

Economic and Social Sciences, 2018

ANNARITA D'URSO \*

EMBAWE 2, 2019

SARA FRANCESCA D'URSO

Business Administration, 1995

**ELEONORA EDERA** 

Enrolled in Executive Master in Finance

VITO ELIA ★

Executive Master EMF 1, 2017

LAZAROS ELIEZER

Business Administration, 2004

TOMASO ERIDANI

ALESSANDRO ERRICO \*

Enrolled in EMBAWE 3

RAFFAELE ESPOSITO

SDA Executive Program, 2019 and Enrolled in Executive Master EMMAS 18

ANDREA FABBRI

Economics, 1995

MASSIMO ANTONIO FABRIS \*

Business Administration, 1994

ALBERTO FACINCANI ★

Economics and Business Administration, 1979

LUCA FALCONE ★

SDA Executive Program, 2017

MARIA FALIVENA

Corporate Law, 2016

MARINA FANCHINI

Business Administration, 1994

**ELISABET FASANO** 

DAVIDE FATIGATI \*

Business Administration, 1994

CARLO AMBROGIO FAVERO

Economic and Social Sciences, 1985

FRANCESCA FAVERO

Economics and Social Sciences, 2013

DOMENICO FAZIO ★

EMBAS 13, 2015

GABRIFI I A FAZIO

Business Administration, 1999

GIOVANNA FAZZINO

Economics of Public Administration and International Istitutions, 2006

BENOIT JEAN-PIERRE RAYMOND

**FECAMP** 

EMBAWE 1, 2018

SIMON PIETRO FELICE

MBA 21, 1996

**ELENA FERRARI** 

Business Administration, 1998

LUCIA FERRARI \*

Economics and Management of Public Administration and International Istitutions, 2008

MARCO FERRARI

Business Administration, 2005

PIERPAOLO FERRARI

Business Administration, 1995

**LUCA FERRARIS** 

Marketing Management, 2017

**SARA FERRARIS** 

Accounting, Financial Management

and Control, 2015

VITTORIA STEFANIA ELENA FERRARIS

Specialized Master Program, "Master in Economics", 1995

MICHELE FILIPPONI

CEGA 45, 2000

STEFANIA FIORDALISO

EMBAS 15, 2016

CINZIA FIORE ★ EMBAS 15, 2016

ALBERTO FISOGNI GEMBA 6, 2014

MARIANGELA FOGLIARDI ★ Law. 2008

ROBERTO FOGLIATA

Marketing Management, 2007 and Enrolled in EMBAWE 3

FABIO FOLZI

Finance, 2004 and Enrolled in EMBA 16

**ILARIA FONTANA** 

LUCA ALDO FONTANA EMBA 6, 2009

EUGENIA FORNIERI
Business Administration, 2000

**FEDERICO FOSCHINI** 

CRISTINA FOSSATI

Business Administration, 1995

GLORIA FOSSATI ★

Business Administration, 2001

DIMITRIOS FOUTSIS

MARCO FRANCESE MBA 39, 2014

DOMENICO FRANCHINA

EMBAWE 2, 2019

GAIA FRANCIERI Business Administration, 1995

FRANCESCO FRANCIOSO ★ Business Administration, 2005

MICHELA FRATTAROLO Master MASP, 2012

MARCO FRECCHIO Enrolled in EMBAWE 3

LITIONEG ITI LIVIDAVVE S

MICHELE FRIGERIO
Business Administration and Management,
2018 and Enrolled in Economics and
Management of Innovation and Technology

PAOLO FRISA GEMBA 5, 2013

MARCO PIERO FRONTINI
Business Administration, 2000

**GELSOMINA FRUNCILLO** Enrolled in EMBAWE 3

MASSIMO CLAUDIO FUBINI

Economics, 2000

ALESSANDRO FURLAN Business Administration, 1992

ROBERTO GAGLIANO Enrolled in EMBA 16

MARIE LAURE GAILLARD ★
Business Administration and Management,
2004

POLITIMI GAKI Master MIHMEP. 2000

ELISABETTA GALBIATI \*

ANNA GALET EMBA 6, 2009

PAOLA GALLAZZI
Business Administration, 1994

STEFANIA GALLETTI EMBAS 15, 2016

ANDREA GALLIZIOLI

Business Administration and Law, 2009

ENRICO GALLORINI GEMBA 3, 2011

VERONICA GAMBACCINI

Enrolled in Executive Master in Finance

ROXANA GARCIA
Enrolled in Executive Master in Finance

ANDREA MARIA GAROFALO

DOMENICO GAROFALO

Law, 2012

GASPARE GASPARINI Economics, 2000 PIERBATTISTA GASPARINI

CEGA 20, 1975

SERGIO GASPARINI

Enrolled in Executive Master in Finance

FABRIZIO GASPARO ★
Business Administration, 1978

ANDREA EMILIO GASPARRI \*

MARIA GATTINONI ★

JACOPO BRIAN GAZZOLA ★

**GIANLUCA GENEROSO** 

International Economics and Management, 2017

STEFANIA MARIA GENNA ★ Master MiMeC, 2003

TINA GENTILE Finance, 2000

ALESSANDRA GEROSA ★

NICCOLÒ PAOLO GEROSA ★

EMBAWE 1, 2018

FEDERICO GHEZZI

VITTORIO GEROSA Business Administration, 1995

Business Administration, 1995

Economic and Social Sciences, 1988

EDOARDO GHIGNONE
Economics of Public Administration and
International Istitutions, 2002

ANNALISA GHILLANI Enrolled in EMBA 16

ALBERTO GHIONE \*

UBALDO GHIRINGHELLI ★

Economics and Business Administration, 1962

SIMONE GHISLANDI Economics, 1999

GIORGIO GHISLANZONI Business Administration, 2007

**OLIVIER GIACOMONI** Enrolled in EMBAWE 3

**ROCCO GIALANELLA** 

Law, 2013

**PAOLO GIANCANE** 

Business Administration, 1994

ALESSANDRA GIARIN ★

Economics and Management of Arts, Culture, Media and Entertainment, 2011

FLAVIO GIASSI \*

EMBAS 17, 2018

LORENZO GIAVENNI

Economics, 1993

FRANCESCO GIBBI

Business Administration, 2001

ALESSANDRO GIOMBINI

Enrolled in Executive Master in Finance

ANDREA GIORDANO ★

EMBAS 17, 2018

MARCO GIORDANO

Business Administration, 1995

**LUCA GIORGI** 

EMBAS 3, 2004

**NUVOLA CHIARA GIORI** 

Economics, 1997

**GIULIA GIOVANNINI** 

Master MCF, 2012

LISA GIOVANNITTI

PIER LUIGI GIRAUDI ★

Business Administration, 2001

ALESSANDRO FRANCESCO GIUDICE

GEMBA 8, 2017

ALESSIA GLAVIANO

Economics, 1995

**EMMA GOATER** 

MBA 41, 2016

GIULIANA ISABELLA GORLA

Economics, 1991

LINA GORLANI

ANDREA GOTTFRIED

EMBA 11, 2014

**ENRICO GIUSEPPE GRASSI** 

Economics, 1996

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ROBERTO GRIGNANI

Enrolled in EMBA 16

ELENA GRILLO ★

Management, 2015

FRANCESCA GROSSI

Marketing and Communication, 2016

ALICE GRUMATI

EMBAWE 2, 2019

CLAUDIA GUALTIERI

FAUSTO GUARAGNI \*

Management, 2013

COSIMO GUARDUCCI

Business Administration, 1996

AGOSTINO GUARINO

Enrolled in Executive Master in Finance

ALFONSO GUARNIERI \*

EMBAS 16, 2017

MARCO GUAZZONI ★

EMBAS 3, 2004

MELODY ROSE GUERRA

MBA 39, 2014

GIANLUCA GUERRIERI

MBA 30, 2005

**GABRIELE GUIDI** 

Business Administration, 1995

PIETRO GUINDANI

Business Administration, 1982

**ALBERTO GUIOTTO** 

Business Administration, 1991

FEDERICA GUIZZARDI

GIANVITO GULISANO ★

**EMBAWE 1, 2018** 

KERIM GURKAN

MBA 34, 2009

**ROANA HARITO** 

Enrolled in Executive Master in Finance

CHRISTOPHE HAYEK

MBA 41, 2016

ARTHUR GEORGE HEIJMERIKX

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**GREGOR HILLER** 

MBA 40, 2015

DORINA HYSENBELLI \*

FEDERICO IACOVONI

Economics, 1994

CLAUDIA IANNARELLA

SALVATORE INCARDONA

Enrolled in EMBAWE 3

GIACOMO MARCO INDELLI

Enrolled in Executive Master in Finance

VITTORIO INNOCENTI

MBA 30, 2005

FEDERICO INVERARDI

Business Administration and Management, 2018 and Enrolled in Management

FRANCESCO IORIO

Enrolled in EMBAWE 3

SOFYA ISAAKYAN

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Economics and Management of Public Administration and International Istitutions,

2014

RICCARDO ISOLA

EMBA 2, 2005

FRANZ JAENECKE ★

MBA 38, 2013

MARIO SEBASTIANO JAKOBER

Economics and Business Administration, 1969

YUE JI

Enrolled in EMBAWE 3

SILVANO JOLY

KONSTANTINOS KALOGERAKIS

MBA 27, 2002

**REA KARNINCIC** 

MBA 21, 1996

LUCIANA NAOMI KOHASHI CATELLA

EMBAS 17, 2018

VASSIL KOSTOV

International Economics, Management

and Finance, 2014

**OXANA KOZACHOK** 

MBA 29, 2004

LUCA LA BELLA

Enrolled in Executive Master in Finance

RICCARDO LA MANNA

Enrolled in EMBAWE 3

GIOVANNI LA PISCOPIA

MBA 29, 2004

**BOUTROS LAMA** 

Enrolled in EMBAWE 3

**GUGLIELMO LANCASTERI** 

MBA 9, 1984

ANTONIO LATELLA

Business Administration, 1994

GIUSEPPE ROSSANO LATORRE

Business Administration, 1995

NICOLA LATTANZIO

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MBA 41, 2016

**LUCA LAUDICINA** 

EMBAS 6, 2007

BRUNO LAUS ★

Master MCF, 2001

STEFANO I AVISTA

Management, 2011 and Enrolled

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MBA 12, 1987

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Finance, 2014

ANGELA LEONE

GEMBA 5, 2013

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Economics and Management of Innovation

and Technology, 2014

LORENZO LEPRI POLLITZER DE

POLLENGHI

Business Administration, 1996

ISABELLE LHUILLIER

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Enrolled in EMBA 16

STEFANO LIEBMAN

ANDREA LIFTO ★

SDA Executive Program, 2019

DANIELA LIGURGO \*

SAMANTHA LIVRAGA

Business Administration, 1996

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Economics, 1987

**ALFIA SOFIA LIZZIO** 

Law. 2003

VALENTINA LO CHIATTO

MBA 41, 2016

GIANLUCA LOBEFALO

Economics, 1996

MAURO LOCATELLI \*

EMBAWE 1, 2018

STEFANO LODES ★

EMBAS 17, 2018

ANITA LOMBARDI \*

EMBAS 8, 2009

FABIO LOMBARDI \*

EMBAS 13, 2015

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SDA Executive Program, 2019

MANLIO STEFANO LONGINOTTI

Law. 2009

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Enrolled in EMBA 16

MICHELE MARCO LORENZELLI

Management, 2009

CRISTINA LORENZETTI

Enrolled in EMBAWE 3

ALESSANDRO LUALDI

Accounting, Financial Management

and Control, 2012

PIERANTONIO LUCERI

Law, 2008

SABRINA FELICITA MARIA LUISA LUCINI

Business Administration, 1995

ALBERTO LUMACHI

EMBA 13, 2016

GIUSEPPE LUNGHI

Business Administration, 1979

**FABIANA LUPO** 

Business Administration, 2005

CLAUDIO LURASCHI

GIORGIO LUZI

PATRIZIA LUCIA MACAGNINO

Economics, 1996

STEFANO MACALLI ★

EMBAS 17, 2018

MONIA MACCARINI

Business Administration, 2001

MASSIMILIANO MACIOCE

Enrolled in EMBAWE 3

ANNA LUCIA MADELLA \*

Foreign Languages, 1958

VALERIO MADONNA ★
Enrolled in EMBAWE 3

ALESSANDRA MAESTRONI EMBA 7, 2010

MARIATERESA MAGGIOLINO

Economic and Social Sciences, 2001

ROBERTO MAGLIO EMBA 15, 2018

FILIPPO MAGNANI Master MAFINRISK, 2014

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MADDALENA MAIOLI Economics, 1994

EMANUELE MAIORANO Enrolled in EMBA 16

DARIO MAISTO MBA 41, 2016

ANDREA MAMMANA Enrolled in EMBA 16

CARLO GIOVANNI MAMMOLA MBA 9, 1984

GIORGIO MANCA

PIERGIORGIO MANCONE Executive Master EMCFB 5, 2012

ELEONORA MANENTI

Business Administration, 1994

ANDREA MANFREDA MBA 42, 2017

ALESSANDRO MANISCALCHI

Enrolled in Executive Master in Finance

MATTIA MANNI Finance, 2016

PIER VITTORIO MANNUCCI Economics and Management of Arts, Culture, Media and Entertainment, 2009 MAURO MANTICA Economics, 1987

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LUCA MARABOTTINI

Business Administration, 1995

PIETRO MASSIMO MARANGIO
Enrolled in Executive Master in Finance

FABIO MARCHESI ★ EMBAWE 1, 2018

ROBERTA DANIELA MARCHESI Business Administration, 1995

PIERGAETANO MARCHETTI

MAURIZIO MARCHINI Enrolled in EMBA 16

ANTONIO MICHELE MARCHITELLI MBA 40, 2015

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Law, 2006

GEORGES MARDELLI MBA 39. 2014

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Economics and Management of Innovation and Technology, 2018

MATTIA MARIN

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Master in International and Economic Mangement, 2006

ALBERTO MARIOTTI CESARINI ROMALDI

Management, 2010

ANGELO MARLETTA

Enrolled in Executive Master in Finance

VALENTINA MAROCCO

FEDERICA MAROTTA ★

FRANCESCA MARTELLA

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SARA MARTELLO MBA 34, 2009

FABRIZIO MARTINELLI ★
Business Administration, 2001

MARCO MARTINELLI

SDA Executive Program, 2011 and Enrolled in FMBAWE 3

SIMONE MARTINI

VALENTINA MARZILI

Business Administration, 1997

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STEFANO MASCAGNI Business Administration and Law, 2011

CORRADO MASCELLANI

Economics and Management of International Markets and New Technologies, 2006

DARIA MASCETTI

ARIANNA ELENA MASCHIETTO

Economics and Management of Innovation and Technology, 2012

ALESSIA MASELLI

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Economics and Social Sciences, 2012

GAIA MASPERI ★

ROBERTO MASSARENTI Business Administration, 1994

GUIDO MASSERA EMBA 14, 2017

FEDERICO MASTROLEO ★

EMBA 13, 2016

CARLOTTA MATTEJA

International Economics, Management and Finance, 2012 and Enrolled in Executive Master in Finance

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FRANCESCO MATTIOLI ★ EMBAWE 1, 2018

STEFANO MATURI

Finance, 2009

MARGHERITA MAURI Enrolled in Master MIHMEP

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FABRIZIO MAZZOLENI MBA 14, 1989

MASSIMO MAZZUCHETTI Business Administration, 1993

ALESSANDRA MEACCI

EMANUELA MELE ★

DANIELA MELODI

Business Administration, 1995

FRANCESCO MERELLA Management, 2010

TIZIANA MERIGGI ★ EMBAS 4, 2005

GRAZIA MERONI EMBA 11, 2014

SALVATORE CLAUDIO MESIANO Enrolled in EMBA 16

STEFANO MESSAGGI Business Administration, 1995

FRANCESCO MEZZANOTTE

**BEATRICE MEZZOGORI** ★
Economics and Management of Arts,
Culture and Communication, 2007

**EMANUELE MICHELI** 

MAURILIO MIGLIORATI Business Administration, 1995

MONICA MIGLIORATI ★
Management, 2017

LUCA BONFIGLIO MIGLIORATI HOLZMANN Finance, 2015 FRANCESCO MILANESI

EMBAWE 1, 2018

PAOLO MINELLI EMBAS 8, 2009

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MAURO MINICHINI

Business Administration and Law, 2004

MATTEO MISTRI MBA 29, 2004

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GIOVANNI MOCCHI ★

CEGA 41, 1996

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Master NP&COOP. 2011

PIERO MONTANARI MBA 41, 2016

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Economic and Social Sciences, 2018

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Accounting, Financial Management and Control. 2011

STEFANO MONZA EMBAS 3, 2004

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Economic and Social Sciences, 2014

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EMBAWE 2, 2019

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EMBA 1, 2004

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Specialized Master Program, "Master in Economics", 1997

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MBA 43, 2017

DANILO MORLANDO ★

EMBA 15, 2018

GIACOMO MORRI ★

Business Administration, 2000

MARCO MOSCONI ★

Business Administration, 1993

MICHELA MOSCONI

Business Administration, 1995

ROBERTO MOSCONI

Business Administration, 2005

CARLO MOSER Economics, 1994

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Law, 2009

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Economics and Management of Public Administration and International Istitutions, 2013

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Business Administration, 1979

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International Economics, Management and Finance, 2013

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ADRIANO MUREDDU

Business Administration, 1994

**DANIELA MURELLI** 

Business Administration, 1995

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DANIELA NAZZARO MBA 29, 2004

JOLANDA MARIA RENATA NICCOLINI

Business Administration, 1994

STEFANO NICOLA ★ **EMBAWE 1, 2018** 

SIMONETTA NICOLOSI Business Administration, 1995

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Master in Internet Business, 2001

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Law, 2008 and Enrolled in Executive Master in Finance

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International Management, 2016

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STEFANO ORTOLINA Business Administration and Management, 2010

VALERIA ORTONA MBA 29, 2004

PAOLO OTTOLIA

MBA 21, 1996

ANGELO PACCHIOLI

Marketing Management, 2008

MARCO PACINI

Enrolled in EMBAWE 3

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Specialized Master Program, "Master in Economics", 1996

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Enrolled in EMBAWE 3

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Economics and Business Administration, 1968

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Business Administration, 1994

ANGELICA PALAU

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Accounting, Financial Management and Control, 2009

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**FEDERICA PANARIELLO** 

Management, 2016

**ROBERTO PANETTA** 

Law, 2006

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Enrolled in EMBAWE 3

TOMMASO PANZAVOLTA

FRANCESCA MARIA PAOLINO

Finance, 2013

APOSTOLOS PAPADOPOULOS

Master MAFINRISK, 2013

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Business Administration, 1992

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EMBAWE 2, 2019

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Economics, 1994

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Master in International and Economic

Mangement, 1992

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Economics, 2000

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Management, 2009

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Economics, 1995

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Business Administration, 2000

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Finance, 2019

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EMBAWE 2, 2019

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EMBAWE 1, 2018

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EMBAWE 1, 2018

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Economics, 1994

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EMBAS 12, 2013

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Specialized Master Program, 2014

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Executive Master EMCFB 10, 2017

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Economics and Management of Innovation

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Law, 2007

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Finance, 2004

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Economics, 1997

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Business Administration, 1996

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Economics of Public Administration and International Istitutions, 1999

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Business Administration, 1995

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International Management, 2011

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Master in Real Estate 4, 2009

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Business Administration, 1997

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Business Administration, 1996

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Business Administration, 1997

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Finance, 2008

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Legal Sciences, 2009

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Business Administration, 1996

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EMBA 10, 2013

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MASSIMO PORTALEONE

MBA 21, 1996

MARCO POZZO

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Business Administration, 1994

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Finance, 2007

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Business Administration, 1995

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Business Administration, 1996

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Business Administration and Law, 2014

GABRIELE RAMPONI

Legal Sciences, 2006

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MBA 41, 2016

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Economics and Finance, 2015

GAETANO RAUSEO

MBA 23, 1998

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Economics and Management of Public Administration and International Istitutions.

2007

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EMBAS 17, 2018

LUCA REDAELLI ★

Business Administration, 1981

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Business Administration, 1996

MATTEO REMONATO ★

Law, 2017

MARINA RENDA

LORENZO REPETTO

EMBA 6, 2009

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Economics and Finance, 2013

**NOELLA RICCA** 

Foreign Languages, 1969

MARIA BRUNA RITA DOMENICA

RICCARDI

Economics, 1994

**CLAUDIA RICCHETTI** 

**FABRIZIO RICCHETTI** 

MBA 29, 2004

ELETTRA ANNA MARIA RICUCCI ★

Business Administration, 1996

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LUCA RISO

Enrolled in EMBAWE 3

VALERIA RISUGLIA

**GAUDENZIO RIVOLTA** 

ANDREA RIZZI

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Business Administration, 1996

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MBA 41, 2016

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Law, 2004

LUDOVICO ROMANO

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NICOLA RONCHETTI

Business Administration, 1992

PAOLA RONCORONI

Business Administration, 1996

NICOLA RONI

Law, 2007

GIORGIO CARLO ARTURO ROSA

Enrolled in EMBA 16

ANDREA ROSELLA-MUSICO

Business Administration, 1994

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Business Administration, 1995

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Economics, 1999

LORENZO ROSSETTO

MBA 29, 2004

**EMILIANO ROSSI** 

MBA 41, 2016

**FEDERICO ROSSI** 

MBA 32, 2007

GABRIO ROSSI

EMBAS 15, 2016

**GIULIA ROSSI** 

Business Administration and Management,

2012

ROBERTO CASIMIRO EUGENIO ROSSI

Business Administration, 1994

STEFANO ROSSI

Business Administration, 1995

FEDERICO ROSSI ERBA

Marketing Management, 2010

MARCO MARIA PIETRO RUBINI ★

Business Administration, 1992

STEFANO RUGGIERO

VALENTINA RUSCITTI

Business Administration, 2004

MARCO RUSPI

Enrolled in Executive Master in Finance

CRISTINA GIOVANNA RUSSO

Economics, 1994

KATIA SABATELLI

BEATRICE SABBATINELLI

Enrolled in EMBAWE 3

PAOLO SABBATUCCI

MBA 21, 1996

MARIA SABELLA

EMBAS 16, 2017

LUCIA INES SACCANI

Business Administration, 1997

**EMANUELA SACCON** 

Business Administration, 2000

**FABIO SAGUATO** 

SAHIL SAHNI

MBA 40, 2015

**FABRIZIO SAIBENE** 

Business Administration, 1994

GIULIO SAITTA ★

Executive Master EMCFB 5, 2012

ALFREDO SALA

MBA 14, 1989

MASSIMO ANGELO SALA \*

Business Administration, 1968

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OTTAVIA LIA PIERA SALA

Management, 2012

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Enrolled in EMBAWE 3

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Business Administration, 1993

ANTONIO SALVATORE ★

Business Administration, 2001

FABIO SALVATORE

GIOVANNI SALVUCCI

GIOVAININI SALVUCCI

Economics and Management of Innovation and Technology, 2012

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EMBAWE 2, 2019

VALENTINA SANCES ★

Management, 2008

SILVIO SANCILIO

MBA 34, 2009

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Business Administration, 1996

RAFFAELE SANSONE

Law, 2010

BRUNELLA SANTI ★

MAURO SANTINAMI ★

EMBAWE 2, 2019

ANTONIO SANTORO

Enrolled in EMBAWE 3

FERRUCCIO MARIA SAPIGNOLI

EMBA 11, 2014

**GIUSEPPE SARANDRIA** 

Finance, 2004 and Enrolled in Executive

Master in Finance

FRANCESCA SARDIELLO

PIER MARIO SATTA

EMBAS 6, 2007

**ANTONINO SAUVE** 

MBA 21, 1996

**DANIELA SAVI** 

Business Administration, 1995

**ROMINA SAVI** 

Business Administration, 1995

**ALESSANDRO SBRIZZI** 

International Management, 2016

VALERIA LEONARDA SCARANO

Enrolled in EMBAWE 3

**ETTORE SCARI** 

Enrolled in EMBA 16

JACOPO SCARNATI

Accounting, Financial Management and Control, 2016 and Enrolled in Executive

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**ELISA SCARPA** 

Economic and Social Sciences, 2001

ALESSANDRO PIETRO SCARSO

Economics, 1994

MARCO SCATTOLIN

MBA 34, 2009

**ENRICO MARIA SCAVONE** 

Law, 2018

**EDOARDO SCHIAVO** 

Enrolled in Executive Master in Finance

JULIA KATHARINA SCHINK

Enrolled in Master MIHMEP

RAFAEL SCHMILL

MBA 34, 2009

**LUCA SCIBELLI** 

Law, 2015

SALVATORE SCIFO

Enrolled in Executive Master in Finance

CRISTINA SCOCCHIA

Business Administration, 1999

VALERIO SCOLLO ★

VALENTINA SCRIBANO

EMBAS 15, 2016

OSCAR SCRIVA

Enrolled in EMBAWE 3

JARVIS SEAMAN

PIERLUIGI SECCO ★

EMBAS 17, 2018

ARIANNA SEGATO

Economics and Management of Innovation

and Technology, 2017

MARTA SEMPIO

Enrolled in EMBA 16

ERMINIO SERGIO ★

VINCENZO SERINO

CYNTHIA HOSKEN SERPA

ALESSANDRO SERRA

Enrolled in EMBAWE 3

ALESSIA SERRA

Business Administration, 2004

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BIKRAM SHARMA ★

EMBAS 17, 2018

YUE SHU

Enrolled in EMBA 16

PAOLO SIBILIA

Business Administration, 1995

**FABIO SIDDU** 

GEMBA 6, 2014

VALENTINA SIDOTI

Economics, 1995

ALESSANDRA EMMA SIGHINOLFI

Business Administration, 1995

PAOLA SILVA ★

SILVIA SILVAGNI

Business Administration, 1994

STEFANO SILVANO

Business Administration, 1991

FRANCESCA ELSA SINIGAGLIA

Business Administration, 1994

**DAVIDE SMALDONE** 

Enrolled in EMBAWE 3

**GIUSEPPE SMIRAGLIA** 

Enrolled in EMBAWE 3

SERENA GIOVANNA SOLDO

Business Administration and Law, 2001

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Economics and Management of Arts, Culture, Media and Entertainment, 2012

PAOLO SOPRANZETTI

MBA 34, 2009

GIOVANNI SORO ★

Business Administration, 1994

FRANCESCO SORRENTINO

MBA 40, 2015

FRANCESCA SOTGIU

Business Administration, 2002

FRANCESCO SOTTILE

EMBAS 4, 2005

**GIULIA SPAGNOLO** 

Business Administration, 1996

**VERONICA SPANU** 

Business Administration, 2002

**AMERICO SPERANZA** 

EMBA 6, 2009

PIETRO SPINELLI ★

EMBAS 17, 2018

LAURA SPOTORNO

Economics, 1994

MARCO ROMOLO SPREAFICO

Enrolled in Executive Master in Finance

ANTHEA SPURI ZAMPETTI

EMBAS 15, 2016

EMMA SQUILLACI ★

EMBAS 15, 2016

MARILENA STANO ★

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Enrolled in Executive Master in Finance

LUCA STELLA ★

Economic and Social Sciences, 2010

SIMONE STELLA \*

EMBAS 17, 2018

SERGIO STIEVANO

Economics, 1996

LAURA STIGLICH ★

EMBAS 17, 2018

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Accounting, Financial Management

and Control, 2014

**DONATELLA STRAUSS** 

Foreign Languages, 1970

MARZIA STRIATTO

Business Administration, 1994

GIUSEPPE STRICAGNOLO

Economics and Business Administration, 1969

MILA STRIKOVA

International Management, 2014

**SERGIO SULAS** 

Business Administration, 2003

RICCARDO SUSINI

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PAOLO TADI

Enrolled in Executive Master in Finance

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Enrolled in EMBAWE 3

MASSIMILIANO TAGLIABUE

Business Administration, 2002

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Enrolled in MBA 45

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EMBAS 15, 2016

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Finance, 2008 and Enrolled in EMBAWE 3

MATTEO TARABINI

Business Administration, 2008

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Business Administration, 1992

ANTONIO TENCATI

Business Administration, 1993

NICOLA TENTI

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CHIARA TERRASI ★

Law, 2020

ENNIO TERRASI BORGHESAN ★

Economics and Management of Arts, Culture and Communication, 2015

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Business Administration, 1995

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Economics, 1995

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Organization and Information Systems, 2006

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Foreign Languages, 1970

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EMBA 6, 2009

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Master MIHMEP, 2003

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LUCA TRABUCCO

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FLORIANA TRAMA

Management, 2015

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Business Administration, 1995

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Management, 2010

DANIELE CARLO TRIVI ★

Business Administration, 1981

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Economics and Management of Arts, Culture, Media and Entertainment, 2010

RICCARDO TRUBIANI

MBA 40, 2015

VIRGINIA TRULLI

LAURA TULLI

Business Administration, 1995

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Master in Internet Business, 2001

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MBA 14, 1989

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Accounting, Financial Management and Control, 2007

KATE UST

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Business Administration, 1999

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Business Administration, 2001

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Business Administration, 1995

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Accounting, Financial Management

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MBA 26, 2001

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MBA 34, 2009

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Business Administration, 1994

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Business Administration, 1995

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Business Administration, 1996

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Finance, 2018

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MARIO VERONESI

EMBA 1, 2004

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International Management, 2009

GUIDO VESIN ★

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Economics and Business Administration, 1969

LIA VIANO

Business Administration, 1994

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Business Administration, 2000

LUISA ALESSANDRA MADDALENA VILLA

Business Administration, 1996

FRANCESCO VILLANI

Economics and Finance, 2015

ROSALIA VILLANI ★

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Business Administration, 1994

MATTEO VIOLA ★

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Economics, 1995

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Business Administration, 1997

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Accounting, Financial Management and

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Business Administration, 1997

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Economic and Social Sciences, 2018

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Foreign Languages, 1959

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Corporate Tax Law, 2008

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Finance, 2010

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Business Administration, 2005

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Business Administration, 2001

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Business Administration, 1998

#### PELLICANI BLU

#### VALERIO ZOJA

#### **ROBERTA ZORLONI**

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#### **NIKOLAOS ZORMPAS**

Finance, 2015

#### **CLAUDIO ZUCCA**

Economic and Social Sciences, 1993

#### STEFANIA ZUCCOLOTTO ★

Economics of Public Administration and International Istitutions, 2003

#### ANTONELLA ZUGNI

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Business Administration, 1997

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Economics, 2004

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Business Administration and Law, 2012

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Finance, 2014

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Business Administration, 1977

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Finance, 2011

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Economics, 1994

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Business Administration, 1990

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Economic and Social Sciences, 2003

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Business Administration, 1990

#### MICHELE CASÒ ★

Business Administration, 1994

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#### RICCARDO CAVANNA

Business Administration, 1999

#### ELISA CENTELLI ★

Business Administration, 1993

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Economics and Business Administration, 1971

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Foreign Languages, 1969

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EMBAS 14, 2015

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The lists recognize donations received by Bocconi University from 1/1/2019 to 31/12/2019 and donations to the Endowment of the University. We apologize for any inaccuracies or omissions.



# Thank you.

# Corporations, Foundations and Institutions

Bocconi has always placed great importance on engaging the economic and institutional worlds in its activities. Support from corporations, foundations and institutions is in fact crucial for the University, which shares its values, vision and goals with its partners. There are various methods of supporting and enhancing its projects. Bocconi has gathered its donors into groups, based upon the extent and duration of their engagement.

## Strategic Partners

A small group of corporations, foundations and institutions which, sharing the University's vision and strategic goals, choose to support it with large donations of long-term duration in its development process, becoming an active part in the future of our society and the country.

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These are partners committed to supporting wide-ranging projects over a long-term period. By making major donations, these corporations, foundations and institutions finance scholarship programs, academic positions, research programs, technology or classrooms and campus spaces, helping the University to achieve its goal of putting knowledge and expertise at the service of the community.

### Partners for Development

Companies and institutions aware of the value of innovation, education and research choose to join the Partners for Development Program. Established in 1996, this Program promotes dialogue and collaboration between the academic world and the business world; it develops a network of close contacts between the Bocconi community and its partners and it contributes to sustaining the growth of the University through annual contributions, used to finance the University's development projects.

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These are corporations, foundations and institutions that choose to support a specific initiative: educational programs and research activities, scholarships and projects implemented across the campus.

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The companies, foundations and institutions that choose to donate to the endowment, rather than to current initiatives, are donors who demonstrate that they place great trust in the University, its mission and its management of resources. The endowment is the University's capital fund, which the University invests for the long term and which generates an annual return, guaranteeing the independence and sustainability of Bocconi activities over time.

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# Tax Advantages

Bocconi University is sustained in part through the contributions of private individuals, corporations, foundations and institutions. The Italian tax system extends tax benefits to contributors who make donations to it.

#### **ITALIAN TAXPAYERS**

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Contributions and donations made by individuals can be deducted in full from their gross income (art. 10 comma 1 letter I-quarter of DPR 917/1986 TUIR).

#### **CORPORATIONS**

Contributions and donations are deductible for an amount not exceeding 2% of the company's declared taxable income according to art.100, comma 2, letter a) of DPR 917/1986 - RM of 17 October 2008, n. 386/E.

Contributions and donations from businesses to universities specifically in support of research are fully deductible from their declared taxable income according to art. 1, comma 353 of Legge Finanziaria 2006.

#### **RESIDENTS OF OTHER EUROPEAN COUNTRIES**

Bocconi's membership in the Transnational Giving Europe network may allow tax benefits for residents of 19 European countries.

#### **UK TAXPAYERS**

Charitable contributions of £250+ from UK taxpayers may be made through Charities Aid Foundation and may be eligible for UK tax advantages and Gift Aid.

#### **US TAXPAYERS**

Charitable contributions to the University may be made through the US non-profit corporation Friends of Bocconi University and may be eligible for US tax advantages.

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